



John Staunton, SIOR

Shareholder

NAI Earle Furman

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# Scope of Responsibilities

John focuses mainly on the industrial sector: manufacturing and warehouse, flex and office space - specifically business development and client relationship management.

### **Background & Experience**

John is a graduate of West Virginia University – Institute of Technology. He holds degrees in Business Management and Industrial Relations & Labor Studies. Prior to joining NAI Earle Furman, John worked in the telecommunications industry specializing in advertising & publishing. In 2009, John joined the NAIEF's industrial group with a focus on business development & relationship management. As a commercial real estate broker, John specializes in Industrial, Flex and Office space. He has a comprehensive understanding of sales and leasing process. John has a passion for building relationships and working directly with – tenants, landlords, buyers & sellers – to maximize their success. NAI Earle Furman's affiliation with NAI Global allows John to utilize his knowledge of the local market while leveraging resources on an international level to better serve his clients. Consequently, John and his partner, Hunter Garrett, have completed more than \$50 million in transactions for his clients over the last 24 months. John also has served a role as the Industrial Division Leader.

#### **Professional Affiliations & Designations**

SIOR member (Society of Industrial and Office Realtors) Member, GGAR (Greater Greenville Association of Realtors) Member, NAR (National Association of Realtors) Member, SCAR (South Carolina Association of Realtors) Member, SCEDA (South Carolina Economic Developers Association) Member, CSCMP (Council of Supply Chain Management Professionals) Member, NAI Earle Furman's Capital Club - Largest Industrial Transaction in 2011 Member, NAI Earle Furman's Capital Club - Silver Level Award in 2015 and 2016 CoStar Power Broker

# **Educational Background**



B.S. in Industrial Relations & Labor Studies, West Virginia University Institute of Technology, 1983 B.S. in Business Management, West Virginia University Institute of Technology, 1984

### **Significant Transactions**

Steel Heddle USA, Inc. – 133 White Horse Ct. NicVape Inc. – 107 Corporate Center Dr. Carbures USA, Inc. – 202 Beechtree Blvd. ADO Corp - 851 Simuel Rd. Piedmont Distribution Services, Inc. - 3054 & 3056 Fork Shoals Rd. Snider Tire - Four building portfolio totaling 149,000 SF Bell-Garrett, LLC - 110 Southchase Blvd. TPA Group, LLC - 107 Southchase Blvd. Groz-Beckert USA, Inc./Steel Handle - 133 White Horse Ct. Plastic Products Co., Inc. - 199 Keowee Business Parkway Colgate-Palmolive - 2721 White Horse Rd. C.H. Mueller - 130 Caliber Ridge Dr. Yanfeng Automotive Interiors - 141 Old Mill Rd.