Trey Miller

Senior Advisor

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Scope of Responsibilities

Trey is Commercial Real Estate Senior Advisor who specializes in retail land sales. Trey's experience in this area makes him a valuable resource to clients in tourism, hospitality, retail, development, and multi-family industries. Trey holds a Masters in Real Estate Development and has extensive experience in commercial real estate, land development and research analysis. Trey strongly believes in the practice of multidisciplinary thinking in real estate and it shows in his style of work. Complicated deals and transactions often require a creative and multi-angled approach. This mindset and unique ability enables him to bring difficult projects to a successful finish line.

Background & Experience

Trey joined NAI in 2008 at the downturn of the market and attributes much success to valuable lessons learned during that time. However, Trey also brings to his experience a degree in finance from the University of Tennessee and a Master's of Real Estate Development from Clemson University. While at Clemson, he was exposed to valuable on-the-job training positions/internships including holding the roles of; a Land Development Intern with The Reserve at Lake Keowee, a Commercial Development Intern with Burroughs & Chapin Company, Inc., and a Research Analyst with the Clemson University Center for Real Estate Development. Trey was also recognized as a 2015 Top Sales Broker by CoStar, 2015 KBJ/CCIM Retail Broker of the Year, a 2012 Elite Award winner, and recognized for his 2011 Deal of Year.

Significant Transactions

Since joining NAI, Trey has been directly involved in the sales, leasing or modification of approximately 90 million dollars in closed transactions. The two most notable being the $14.5m, 10 parcel assemblage for a Publix anchored shopping center and the $10.5m sale of Belle Island Village, a 280,000 square foot retail development, both projects in Pigeon Forge, TN.