



Lloyd Norfleet

SIOR/CCIM

NAI KURTZ

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Scope of Responsibilities

Mr. Norfleet is designated as a SIOR/CCIM with NAI Kurtz. He joined the company's sales force as an associate in 1978 specializing in the sale of investment and development properties. He has an extensive background in the construction, leasing, management and sale of commercial and industrial property. Mr. Norfleet became an officer and stockholder in the firm in 1983 and takes an active interest in the daily management and direction of the firm. Mr. Norfleet was sales leader during many of the years he has been with the company. During one recent year his sales for that year included four warehouse sales, several industrial lease transactions and five major land sale transactions totaling 172 acres of developed land. He has also been the broker for the development of two build-to-suit projects for Eckerd Drugs, CVS, 10 different Publix Shopping Centers and one Winn Dixie Regional Shopping Center. Some of these developments were freestanding build-to-suits and some were multi-tenant centers. These developments involved five different developers and numerous tenants. He is currently involved in the brokerage of several large parcels of land for residential development.

Background & Experience

Over the years, Mr. Norfleet has been involved in all phases of development, construction, leasing, sales and management. He has developed residential units, multifamily projects, retail shopping centers, office buildings and many large industrial projects including a 500,000 square foot mixed-use industrial park and the development of an adjacent 17-acre parcel of land. He is currently developing a 134 unit townhouse project on a 9 acre parcel of land in Broward County. In addition to real estate brokerage, Mr. Norfleet is the owner and Florida General Contractor for Parkway Construction Ventures, a heavy construction company.

Professional Affiliations & Designations

Professionally, Mr. Norfleet is a member of the Society of Industrial and Office Realtors (SIOR), was 1998 President of the Florida Chapter of the SIOR, is a member of the Commercial Investment Real Estate Institute, holds a CCIM (Certified Commercial Investment Member) designation, was the 2006 President of the CCIM Broward Chapter and is active in the International Council of Shopping Centers. Membership in the prestigious Society of Industrial and Office Realtors (SIOR) is restricted to professionals of the highest caliber who meet both the volume requirements and pass a rigid entrance procedure for the society. The strict code of ethics and rigorous entrance qualifications of the SIOR assures his clients that their transaction will receive the attention it deserves. Mr. Norfleet is also active in NAI Global to insure that the worldwide interests of his clients can be served by highly qualified professionals. As a member Society of Industrial and Office Realtors and the CCIM, he has served on many committees and has been a speaker to many real estate groups on the subjects of commercial development and leasing. He is also active in many civic affairs and his outside interests include family, boating, antique car collecting, flying, and scuba diving.

Educational Background

He attended Central Missouri State University, taking courses in commercial aviation and achieving a degree in business in 1971. His education continued at Fort Lauderdale College with courses in General Contracting; obtaining a Florida General Contractors license in 1973.