

**E. Edward Murray,
Jr., SIOR, CCIM**

NAI Director / President / Broker

NAI TALCOR

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murray@talcor.com**Scope of Responsibilities**

- Company Founder - As President and Designated Broker oversees all operations of NAI TALCOR and its 75+ employees.
- Real Estate Brokerage – Founder of NAI TALCOR in 1990 with multiple offices. Client representation for sales & leasing of investment, retail, office, industrial, multi-family & commercial land.
- Receivership – Court appointed receiver for lenders on distressed assets through foreclosure process. Full service property management and accounting company provides oversight, maintenance, tenant relations and collection services. Insured with Receiver Surety Bond.
- Consultation & Expert Witness: 35 Years' experience in real estate, providing advice to investors, business owners, local government and universities.
- Property & Asset Management – Full service property management and accounting company with oversight of over 5,000,000 square feet of retail, office and industrial properties.
- Landlord & Tenant Representation – Marketing, research, analysis and negotiation of lease transaction for both landlords and tenants.

Background & Experience

- Greater Tallahassee Chamber of Commerce - Past Chair
- Economic Development Council - Past Chairman
- Tallahassee Memorial Healthcare Board Member
- Leon County Sales Tax Extension Committee
- FMB Banking Corp. - Bank Board Member
- Greater Tallahassee Chamber of Commerce - Executive Committee
- Biletnikoff Foundation - Trustee
- Leadership Tallahassee 2012 Leader of the Year Nominee
- Urban Land Institute of North Florida Board Member
- Past Member of the Technical Advisory Committee - Tallahassee International Airport
- Knight Creative Communities Institute (KCCI) Advisory Board
- Knight Creative Communities Institute (KCCI) - 2011 Community Catalyst
- Capital Health Partnership - Past Board Member
- Former member of the Welaunee Community Advisory Group
- Council on Cultural Arts (COCA) - Former Member of Cultural Support Space Committee
- St. Peters Anglican Church - Former Senior Warden (5 years)
- Florida State University Real Estate Advisory - Board Member
- Tallahassee Community College Housing, Inc. Former Board Member
- Gaines Street Revitalization Committee - Past Chairman
- Habitat for Humanity - Former Board Member
- Midtown Merchants Association - founding Member & past Board Member
- Past Member Tallahassee Downtown Improvement Authority (DIA) - Former Executive Committee
- Past Lecturer at FSU, College of Business, Real Estate Dept
- Exchange Club of Tallahassee
- Gamma Eta Mansion Corporation (Kappa Alpha)
- The Economic Club of Florida - Member

Professional Affiliations & Designations

- National Association of Realtors • Florida Association of Realtors • Tallahassee Board of Realtors • Society of Industrial and Office Realtors (SIOR) designation • Certified Commercial Investment (CCIM) designation
- International Council of Shopping Centers (ICSC) • Building Owners & Managers Association (BOMA) • Commercial Council • Urban Land Institute (ULI)

Educational Background

- Bachelor of Science in Real Estate & Finance-Florida State University • Florida, Georgia, and Alabama Real Estate Brokers Licenses • SIOR Designation (Society of Industrial and Office Realtors) • CCIM Designation (Certified Commercial Investment Member) • Graduate of Leadership Florida • Graduate of Leadership Tallahassee

Significant Transactions

Recent Transactions: • Collegetown - Lease up of 38,000 SF of high end retail • Urban Outfitters - 14,000 SF as part of Collegetown • Miracle Plaza - Broker and Lease up for 76,000 SF of high end tenants • Whole Foods Market • 4 Rivers Smokehouse • Zoe's Kitchen • Burger Fi • Francesca's • Magnolia Grove - Broker and lease up for high end retail project • Starbucks, Blaze Pizza, Smash Burger, Which Wich, Stanton Optical, Oishii Bento, Comcast Xfinity, Taziki's, Mission BBQ • Home 2 Suites by Hilton • Florida State University/City of Tallahassee (CRA) land swap (\$11,000,000 value) includes relocation of future College of Business • U-haul • Envision • SouthGate Campus Centre