



**Devin McClendon,**  
**CCIM, SIOR**

CEO

NAI Nashville Stanton Group

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## Scope of Responsibilities

A native of Middle Tennessee and a lifelong resident of Williamson County, Devin considers his in-depth knowledge of Nashville and the surrounding counties to be one of his greatest assets. Following his college years, he embarked on his professional journey at New Paradigm Partners, focusing on property marketing and tenant communications. In 1997, Devin made a pivotal move to the startup venture SmartDM, where he played a key role in the company's remarkable growth, witnessing a revenue increase of over 4,000%. After the successful sale of SmartDM in 2004, Devin returned to real estate as an investor, contributing to various projects in Middle Tennessee. In 2007, he joined XMi Commercial Real Estate until founding NAI Nashville, where he has successfully completed transactions with a diverse clients base and oversees the growth and strategy of the firm.

## Background & Experience

In his role as Chief Executive Officer of NAI Nashville Stanton Group, Devin assumes primary responsibility for managing, recruiting, and strategically directing the firm's brokerage business. Over the course of his career, marked by transactions exceeding \$1.2 billion in real estate, Devin has excelled in leasing, site selection, and investment sales. His commitment to providing exceptional service, local expertise, and a reputation for ethical practices has contributed significantly to the growth and strategic positioning of the organization.

Devin's dedication to ongoing education is evident in his commitment to superior client service. Holding prestigious designations such as CCIM (Certified Commercial Investment Member) and SIOR (Society of Industrial and Office Realtors®), he has not only completed advanced coursework in financial and market analysis but has also aligned himself with the most knowledgeable and successful global commercial real estate brokerage specialists. These designations, symbolizing academic achievement and practical expertise, underscore Devin's recognized proficiency in commercial investment real estate and highlight his unwavering commitment to maintaining the highest professional standards in the dynamic fields of office and industrial real estate.

As a longstanding community leader, Devin actively participates in numerous local organizations, including:

- Board of Trust for the Middle Tennessee State University Foundation, Member
- Middle Tennessee State University National Alumni Association, Past

#### President

- Leadership Brentwood, Past Alumni President
- City of Brentwood 2020 Planning Committee, Member
- Bike Walk Brentwood, Current Board of Directors
- Citizens for Brentwood Green Space, Past Board Member
- Brentwood United Methodist Church Board of Trustees, Past Member
- Brentwood United Methodist Church Council, Current Member
- President's Gala benefiting The Hermitage, Home of President Andrew Jackson, Past Chair
- 2011 Wines of the World benefitting the BCS Chamber Foundation, Past Chair
- Rotary Club of Brentwood, Member and Past President
- American Red Cross, 1+ gallon donor

### Professional Affiliations & Designations

Middle Tennessee CCIM member (Certified Commercial Investment Manager)

Middle and East Tennessee SIOR member (Society of Industrial and Office Realtors®)

Nashville NAIOP member (National Association of Industrial and Office Properties)

### Educational Background

Middle Tennessee State University, Bachelor of Science in Political Science