



David Walle

Area Manager - Gainesville

NAI Heritage

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Scope of Responsibilities

- Investment Services
- Property Tax Appeals
- Valuation Modeling
- Research
- Sales

Background & Experience

David Walle has participated in several national real estate business entities as an investor and manager. As a licensed real estate professional with NAI Heritage, LLC, Mr. Walle combines his 20-plus years experience analyzing publicly traded securities (including real estate securities), privately held assets, commercial property tax appeals and negotiations.

In addition to having had the privilege of working with some of the best teachers in their respective fields, Mr. Walle has acted as fund manager and advisor to several investment companies, including U S Pension Administration and Springtree Capital Appreciation Partners.

Professional Affiliations & Designations

Alachua County Board of County Commissioners' Economic Development Advisory Committee -
EDAC advises the Alachua County Commission on issues related to economic development.
2016 to Present; elected to chair in 2017.

National Apartment Association
National Association of Realtors
Florida Association of Realtors
Gainesville-Alachua County Association of Realtors (GACAR)

Educational Background

Masters in Commercial Property - Lipsey School of Real Estate

Certified Apartment Manager® - NAAEI

Edinburgh Business School at Heriot-Watt University - Master of Business Administration (M.B.A.)
2016 - Present

University of Florida (No Degree) - Marketing & Latin American Studies
1983 - 1988

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1031 Tax Deferred Exchange - The Ward Center for Real Estate Studies

Marketing - NAA Education Institute

Property Maintenance for Managers - NAA Education Institute

Residential Real Estate Analysis - The Ward Center for Real Estate Studies

Risk Management - NAA Education Institute

Commercial Real Estate Sales (ARELLO certified) - Florida Real Estate Institute

Commercial Cost Approach with Marshall Valuation Service - Marshall & Swift

Valuation Modeling of Golf Courses - Kelly Suggs, former IAAO instructor

Financial Management - NAA Education Institute

Management of Residential Issues - NAA Education Institute

Legal Responsibilities - NAA Education Institute

Human Resource Management - NAA Education Institute

Fair Housing - NAA Education Institute

Community Analysis - NAA Education Institute

Advanced Investors Forum (including Quantitative Methods) - William J. O'Neil, founder 'Investors Business Daily'

Florida Real Estate Principles, Practices & Law, 63Hour Course - Florida Real Estate Institute

Post-Licensing Education for Real Estate Sales Associates, 45-Hour Course - Florida Real Estate Institute