



Juan José Carbonell

Broker NAI Mexico-Central Bajio

524772938000 524772209270

jcarbonell@naimexico.com

#### Scope of Responsibilities

Professional with 35 years of wide commercial experience in marketing, communication, corporate image, media, with emphasis in real estate brokerage, telecommunications, entertainment, sport business and the use of new technologies.

#### **Background & Experience**

Dates

Enterprise / Responsable

Oct. 2016 – today Since this date I have focused my activity in the industrial and commercial real estate business of the Leon, Guanajuato area, as an independent broker, and since June, 2017 I have joined **NAI Mexico** as *Sales Associate* in the Bajio area.

Dic. 2013 – Sept. 2016 Sports World, León, Guanajuato

**General Manager** 

Mar. 2010 – <u>today</u>

Mail Boxes Etc, León, Guanajuato

Franchise owner

Feb. 2003 – Jan. 2010 Telefonica Mexico (Commercial Brand Movistar), Mexico City Marketing Department

Marketing Services Manager (Sponsor, Alliances, Event, Point of Sale)

Jul. 1999 – Jan. 2003 Group CIE – Interamerican Entertainment Corporation, Mexico City, Commercial Division

Marketing Services Assistant Director



Sept. 1994 – Jun. 1999 Bravo Advertising, Mexico City

Advertising *Creative & Account Director* 

Apr. 1993 – Aug. 1994 Lowe & Partners / SMS, Mexico City Adverti sing / Creative Area

Associated Creative Director

Mar. 1991 – Mar. 1993 **Bozell Advertising,** Mexico City ertising / Creative Area

Adv

#### Copywriter Senior

Jul. 1989 – Feb. 1991 INEGI – National Institute of Statistics, Geography and Informatics, Mexico City

Census Communication Direction

Media & Alliances Chief Department

Jan. 1987 – Jun. 1989 **Department of Interior,** Mexico City. **Government Bureau of Radio, Television & Cinematography** – Radio Direction

Director Assistant and Event Chief Department

Jan. 1986 – Dec. 1986 **Televisa,** Mexico City. **Communications Vicepresidency** 

Assistant Vicepresident

Jun. 1984 – Dec. 1985 **Department of Interior,** Mexico City. **Government Bureau of Radio, Television & Cinematography** – Radio



Direction

**Director Assistant** 

Jan. 1984 – May 1984 Cherem y Mandoky Film Productions, Mexico City

**Production Assistant** 

### **Educational Background**

# **Academics**

Post degree in Brand and Product Iberoamerican University Manager

1995 Marketing Institute

1998

Post degree in

ITAM, Mexico Technological

1983 Graduate in Communications Iberoamerican University (One of the most prestigious private universities in the country).

## **Other Academics**

1999 Controls **Business Financial** 

Iberoamerican University

1998 Accountants

**Finances for Executives not** Iberoamerican University