



## Guillermo Olaiz

Executive Vice President  
NAI Capital - Pasadena

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### Scope of Responsibilities

Guillermo Olaiz is a commercial real estate brokerage professional with an emphasis in investment real estate, owner-user property sales and ground-up development in the San Gabriel Valley (Los Angeles County) & urban infill markets.

### Background & Experience

Guillermo Olaiz is a nationally recognized investment sales professional with NAI Capital Commercial in Los Angeles, CA. He represents clients in the leasing, acquisition and disposition of redevelopment opportunities and value-add properties in Greater Southern California— focusing on Pasadena, the San Gabriel Valley and other urban in-fill markets in Los Angeles County.

Being an expert in his local trade area, rental rate forecasting and discounted cash flow analyses, Guillermo is well positioned to advise clients on optimal acquisition and disposition strategies.

Guillermo Olaiz has been active in the commercial real estate brokerage community for over 14 years.

### Educational Background

Guillermo Olaiz earned his B.A. in Communication Studies at Loyola Marymount University