



Kirk Cole

Senior Vice President
NAI Capital - Orange County

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Scope of Responsibilities

Kirk Cole serves as Senior Vice President with NAI Capital's Irvine office. He is a market expert who focuses on transaction strategies, representing landlords and tenants in lease and sale negotiations, product marketing and the sale of investment properties.

Background & Experience

Kirk Cole has more than 30 years of commercial real estate experience, completing hundreds of transactions and earning several awards for his performance. Prior to joining NAI Capital, Kirk was a director with Newmark Knight Frank. During his tenure there, Kirk was awarded Rookie of the Year, Salesman of the Month and the Outstanding Achievement Award. Throughout his career, Kirk has completed more than 340 transactions totaling an excess of 4.3 million square feet in leases and 2.5 million square feet in sales.

Educational Background

Kirk Cole holds a bachelor's degree in Business and Finance from Long Beach State University. He received his Real Estate Investment Certificate from the University of California, Irvine.

Significant Transactions

Large Size Sales

Flightline Boeing – 196,000 SF

C&C Traders – 127,000 SF

Earth Friendly Products – 124,894 SF

Impco – 108,000 SF

Medium Size Sales

Bennington Golf – 61,000 SF



Tieng Dang – 48,230 SF

Venus Laboratories – 48,000 SF

Pan Fischer L.L.C. – 44,000 SF

Small Size Sales

Dupont NDT – 20,650 SF

Irvine Pharmaceutical – 19,500 SF

Tekworks – 14,635 SF

Weisenthal Cancer Research – 8,979 SF

Large Size Leases

The Garret Group – 102,500 SF

US Dyeing Finishing – 102,000 SF

C & D Plastics – 99,682 SF

Bodywaves, Inc. – 68,572 SF

Medium Size Leases

Comtel Electronics – 65,000 SF

Dynasty Golf Company – 61,256 SF

David Brook – 59,400 SF

Victory Foam – 53,000 SF

Small Size Leases

Medalliance LLC – 12,000 SF



Advanced Micro Instruments Inc. – 12,000 SF

Agendia, Inc. – 5,352 SF

Orange County Labs – 5,000 SF