



Garrett Farmer

Managing Broker & Director
NAI Legacy

(612) 201-6282

(612) 201-6282

garrett@nailegacy.com

Scope of Responsibilities

With over \$950 million in completed commercial and residential real estate transactions, Garrett brings extensive expertise in acquisitions, dispositions, and ground-up development across industrial, office, retail, multifamily, hospitality, and build-to-suit projects.

Garrett specializes in crafting tax-advantaged exit and reinvestment strategies that help clients preserve equity, defer capital gains, and unlock long-term investment growth. His deep understanding of real estate investment structures makes him a trusted advisor to owners and investors looking to maximize the value of their holdings.

Before joining NAI Legacy, Garrett held senior roles at several prominent real estate firms. He served as Senior Acquisitions Manager at The Ackerberg Group, where he helped establish a \$50 million SEC 506(b) private equity fund and led the acquisition of urban-focused assets. As Director of Investments at Talon Real Estate Holding Corp. (OTC: TALR), a publicly traded REIT, he managed \$65 million in UPREIT-structured acquisitions. At Geneva, he was Executive Vice President of Investments, overseeing \$700 million in acquisitions across 4.5 million square feet of property nationwide. He also held leadership positions at Stonehaven Realty Trust and RESoft, Inc. (AMEX: RPP), where he oversaw property management, third-party accounting, and investor reporting in a public company environment.

Garrett is a licensed Real Estate Broker and a graduate of the University of St. Thomas in St. Paul, Minnesota. He remains active in various industry associations and continues to be a key driver of strategic growth for NAI Legacy and its clients.