



**Thomas Smith**

Vice President

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## Scope of Responsibilities

Thomas has over 30 years of experience in sales, leasing, management, and consulting services to individuals, businesses, and municipal clients. He leverages his experience and legal knowledge to create the best sales and leasing experiences for his clients. Thomas's investment expertise sets up businesses and individual investors for the utmost success in their investment endeavors. Thomas has served as a court-appointed receiver for multi-family and commercial real estate properties and has testified as an expert witness in the United States Bankruptcy Court for the Southern District of Florida concerning real estate valuations.

## Background & Experience

1980 - 2016: TWS Properties, Inc. - President. A partial list of current and former clients includes: The City of Coral Gables; The City of Miami - Department of Off-Street Parking ("Miami Parking Authority"); The City of Miami Beach; Wometco Enterprises, Inc.; Big Daddy's Liquors; Spec's Music; Bal Harbor Shops; Federal Express; Lennar Corporation; Goodwill Industries. 1985-2016: Wometco Enterprises, Inc. - Vice President/Director Tom managed and administered all real estate matters relating to Wometco's various interests, which included an office building in Coral Gables, Florida, a chain of movie theaters, an industrial food service business operating throughout the southeastern United States, a cable television company in the Bahamas, a chain of Baskin-Robbins/Dunkin' Donuts stores in the Caribbean, and The Miami Seaquarium - a marine mammal attraction in Key Biscayne, Florida. He participated in the executive-level management of the parent company and all its subsidiaries, was actively involved in the sale of the movie theatre and food service divisions, personally managed the 600 employee Puerto Rico subsidiary and led the successful sale of that business in 2016.