



Robert Eckstein

Principal

NAI Miami HQ

+1 786 260 0413

17863673569

reckstein@naimiami.com

Scope of Responsibilities

Landlord Representation, Tenant Representation, Property Management, Investment Services

Background & Experience

NAI Miami November - Present Director: Management and Leasing of office building portfolio totaling 200,000 square feet. Tenant representation for both office and retail clientele. Management of office condominium associations. Develop and implement marketing and sales strategies for new and existing projects. The Richard-Brandon Company February 2000- November 2001 Vice President of Leasing and Management Services: Managed and Leased over 260,000 square feet of office space in Dade and Broward Counties. Oversaw maintenance division for all properties. Larkin Schmidt Weidenbaum Commercial Real Estate, LLP June 1997- February 2000 Senior Associate: Responsibilities included or/are client development, product development, comparable market analysis, negotiating lease, option, purchase and sale transactions. Develop and implement marketing and sales strategies for new and existing projects. McKean Management, Inc. January 1997 - July 1997 Property Manager. Duties included overseeing physical condition and financial performance of 40,000 square feet of Class "A" office condominiums. Initiated revenue enhancing and cost saving concepts to maximize investment. Employed and supervised personnel, vendors and sub-contractors for construction and maintenance

Professional Affiliations & Designations

Licensed Florida Real Estate Broker Miami Dade Chamber of Commerce, Empowerment Committee Member

Educational Background

B.A. Economics, College of Arts and Sciences, Tulane University