

**Elliot Sheridan**

Broker

NAI Piedmont Triad

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Scope of Responsibilities

Elliot Sheridan partners with Sam Munday and specializes in the areas of industrial, retail, and land sales.

Since starting over a year ago, Elliot has worked to establish himself quickly in the brokerage community, reaching out to property owners via hundreds of cold calls. Through this "by any means" cold calling approach, Elliot keeps a working inventory of off-market sites and is constantly turning stones to find his clients more options that would otherwise be overlooked.

Background & Experience

Elliot has a marketing degree from Texas Tech and also speaks fluent Spanish and light Farsi. Prior to joining NAI Piedmont Triad: Elliot taught English in Spain and also worked in the Restaurant Equipment industry.

Educational Background

Graduated Summa Cum Laudi from Texas Tech University Bachelors of Business Administration in Marketing

Significant Transactions

Recent Sales:

- Represented J P & D Financial in their purchase of 6912 Downwind Road: \$750,000
- Represented Spectrum Holdings LLC in the off market sale of 4110 Sheraton Court, a class A office/warehouse facility \$1,272,000
- Represented Yadkin Road Partners in their off market purchase of 5708/5602 Yadkin Road in Fayetteville, NC: \$650,000
- Represented The Living Arts College in the purchase of the Barnes and Noble at 906 Mall Loop Road in High Point, NC.: \$2,000,000
- Represented ICS Industries in their \$500,000 purchase of 6106 Technology Drive, an 8,800 SF warehouse
- Sold a vacant Hardees at 1032 N. Miami Boulevard in Durham NC for \$550,000 finding both the seller and the buyer via cold calling

Recent Leases:

- 1615 Holbrook Street leased 6,600 SF of industrial space
- Leased over 25,000 SF of shopping center space in Sedgefield Crossing including a space that has been vacant for multiple years, 17,538 SF of this was also leased in Spanish
- 8 Lockheed Ct. leased 10,000 SF of industrial space.
- 522 Teague St. leased 6,225 SF of industrial space at the asking rate.
- Represented Rocks on Properties LLC in the lease of 7,000 SF of retail space to US Auto Sales Inc receiving 99% of the asking lease rate.