



Mehran Foroughi

Executive Vice President
NAI Capital - Orange County
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Scope of Responsibilities

Mehran Foroughi is an Executive Vice President at NAI Capital's Orange County office. He specializes in retail investment properties, with a primary focus on single-tenant net-leased transactions across California and nationwide. His experience also spans office, industrial parks, and self-storage assets, with completed transactions in 29 states. Mehran advises a broad and sophisticated investor base and is widely regarded as a trusted partner who helps clients make disciplined, income-driven decisions aligned with long-term investment objectives.

Background & Experience

Before joining NAI Capital, Mehran was a top producer at Sperry Van Ness in Irvine through 2009 and later at Colliers International until December 2017. He earned the Outstanding Client Satisfaction Award in recognition of his commitment to service and results. Prior to his career in commercial real estate, Mehran held management and general management roles with nationally recognized retail department stores, where he received the Best Trainer Award after developing 57 employees into upper-management positions while consistently increasing store sales performance.

Professional Affiliations & Designations

International Council of Shopping Centers (ICSC)

Educational Background

Master Degree, Illinois State University

Significant Transactions

As of 2026, Mehran has closed over \$2 billion in investment property sales across 29 states. His track record includes the sale of 107 7-Eleven and 7-Eleven-anchored investment properties, with a national footprint and a strong concentration in Southern California.