



## Sally Ludwig

Vice President

NAI Michael

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## Background & Experience

Sally retired from the U.S. Army as a Lieutenant Colonel in 1995. From 1995 to 2000, Sally worked at NAI Michael with a focus in land transactions, project management and community development. She rejoined NAI Michael in 2016 to team up with Jeffrey D. Ludwig in the Sales and Leasing division. Leadership, focus, positive attitude and a determination to complete transactions has led her to excel as a member of the Sales and Leasing team.

## Professional Affiliations & Designations

Licensed Real Estate Salesperson - State of Maryland, Commonwealth of Virginia and the District of Columbia

## Educational Background

- University of Maryland, Bachelor of Science in Nursing (1978)
- Baylor University, Master of Health Care Administration (1988)

## Significant Transactions

**Land Sales:** 9 properties (717 acres / \$64,420,584) for industrial, senior housing, hospitality, and residential development

**Industrial Sales:** 4 properties (275,724 SF / \$32,600,000)

**Industrial Leasing:** 102,000 SF / \$9,427,000)

**Office/Retail Sales:** 8 properties (468,997 SF / \$12,682,000)

**Office/Retail Leasing:** 39,281 SF / \$7,049,677)