



## Jake Redfearn

Principal

NAI 1st Valley

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## Scope of Responsibilities

Specialties: Retail Leasing, Investment Sales, Property Evaluation  
Adjustments Lead Retail Broker, Investment Sales, NNN Sales, Site  
Selection

## Background & Experience

Over the past 11 years Jake has been successful in representing retail clients on site selection in the southern New Mexico and West Texas. Mr. Redfearn has also represented numerous sellers and investors in the disposition or purchase of income properties including several Wal-Mart shadow centers and numerous single tenant NNN transactions over the past few years. He continues to provide excellent service to his clients with honesty and integrity.

## Professional Affiliations & Designations

NAI Retail Council

CCIM Candidate

ICSC, Member

National Association of Realtors

Mesilla Valley Economic Development Alliance Board Member

Commercial Association of Realtors of New Mexico

Las Cruces Rotary Club

Downtown Las Cruces Partnership, Executive Committee Board Member

Las Cruces Chamber of Commerce Chairman of the Board

## Educational Background

Jake attended New Mexico State University from 2002-2009 receiving his BA in Government and his Masters in Government with an emphasis in International Relations.

### Significant Transactions

Leased 2 of Las Cruces' largest retail centers to over 95% capacity

Lease 5,000 square foot historic restaurant with full liquor license to user

11 acre land sale to \$6.7 million Alzheimer's facility

Sold 120,000 square foot retail strip center

Sold 30,000 square foot retail strip center

Sold 3 K-Mart properties in New Mexico for Seritage Growth Properties

Represented Sprouts Farmers Market on their first store in Las Cruces

Sold \$24M+ portfolio of storage units in Las Cruces, NM to California investor

Represents CVS in southern New Mexico (3 stores opened to date)

Sold \$25M+ New Mexico State office portfolio (2019)