

**David Ikard**

Associate Broker

NAI 1st Valley

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## Scope of Responsibilities

Investment and Industrial

## Background & Experience

Commercial Real Estate Broker, 1st Valley Realty: Las Cruces, New Mexico 2000 to Present Commercial Real Estate Broker, Steinborn Realty: Las Cruces, New Mexico 1998 to 2000 Owner / Operator, Investment Real Estate Firm: Austin, Texas, 1991 to 1998 Owner and Partner, Sun Tile Corporation: Austin, Texas 1982 to 1994

## Professional Affiliations & Designations

Member, Advisory Board for the New Mexico State Communications Disorders Program, 2007 to 2012 Member, Transportation Committee of the L.C. Chamber of Commerce, 2005 to present Member, Military Affairs Committee of the L.C. Chamber of Commerce, 2005 to present Member, Board of Directors, Citizens Bank of Las Cruces, 2003 to present Member, Las Cruces Sertoma Club, 1998 to present Vice President of Business Development, Las Cruces Chamber of Commerce, 2003 Member, City of Las Cruces, Ad hoc Committee on Cell Phone use in cars and trucks, 2002 Vice President, Government Relations, Las Cruces Chamber of Commerce, 2002 Board Member, Las Cruces Chamber of Commerce, 2001 to 2004 Member; Board of Councilors, Citizens Bank of Las Cruces, 2002 Member, Leadership Las Cruces; G.L.C Chamber of Commerce, Class of 2000 Member Las Cruces Board of Realtors, 1998 to 2000 Member of the Las Cruces Chamber of Commerce, 1998 to present Board Member; Young Executives Council, Memorial Medical Center, 1999 Board Member, Private Industry Council; Department of Labor, Appointed By Governor Gary Johnson, 1999 Member Saint Albert Catholic Church

## Educational Background

Bachelor of Business Administration, Major: Finance, Saint Edwards University: Austin, Texas - 1982 Ongoing New Mexico Real Estate Law and Investment Courses Ongoing Banking and Bank Board Training

## Significant Transactions

Listed and Sold 266 acres of land adjacent to IH10 for BBVA Compass Bank  
2012 Listed and Sold 45,000 SF vacant building on Foothills Drive for BBVA  
Compass bank 2011 Listed and Sold 154 finished residential lots in Mission  
Santa Clara Subdivision for BBVA Compass 2011 Listed and Sold 122 Farm  
for BBVA Compass 2011 Listed and Sold 142 lots in La Mancha and Rancho  
de Gallo Subdivisions for BBVA Compass 2012 Recent Development  
Experience: Developed Multi Tenant Building 1240 S. Valley, Las Cruces,  
NM 2012 Developed a Single Tenant building at 2800 N. Main, Las Cruces,  
NM 2009 Developed Silver Plaza in Silver City including a lot sale to  
Walgreen's, 2008 Developed Dove Crossing Subdivision 96 lot subdivision,  
Las Cruces, 2007 Developed Pic Quik Convenient Stores in Anthony and  
two in Las Cruces, New Mexico, 2008 Developed Multi Tenant Building 550  
Walton Blvd, Las Cruces, NM 2007