



## Michael Isen

Senior Vice President

NAI Michael

+1 301 918 2908

[misen@naimichael.com](mailto:misen@naimichael.com)

## Scope of Responsibilities

Michael Isen joined NAI Michael in 1996, while attending the University of Maryland. Since he joined the firm, Mr. Isen has been involved in and exposed to a variety of issues with sales and leasing, as well as development consulting.

## Background & Experience

Mr. Isen has worked closely with owners of shopping centers, industrial properties, office buildings, hotels and investment properties. Mr. Isen has been involved with large clients like Provident Mutual Life Insurance Company, Merritt Properties, IHG Hotels, AFL-CIO Building Investment Trust, Bernstein Management, Corporate Office Properties Trust, Integral Systems, Inc., T-Rex, United Rentals, Colony Hardware, Pohanka Auto, HD Supply, Petro, Inc., Uniwest, Federal Capital Partners, Angelo Gordon, Whiting Turner, Curtis Investments, Carrollton Enterprises, C-III, Shaw Real Estate, Internal Revenue Federal Credit Union, Cohen Siegel Investors, Target, Home Depot, Best Buy, BJ's Wholesale Club, Starbuck's, Chipotle, Lidl, Bed Bath & Beyond, Dave & Buster's, Supervalu and local investors. Mr. Isen has also been involved in negotiations for the construction, financing, and leasing of 10,000,000 square feet of retail, industrial, and office space.

## Professional Affiliations & Designations

Licensed Real Estate Salesperson - State of Maryland

Maryland Food Center Authority - Former Board Member

College Park Commercial/Residential Development Authority

Prince George's County Economic Development

International Council of Shopping Centers (ICSC)

## Educational Background

University of Maryland - Bachelor of Arts Degree

## Significant Transactions

Ritchie Center, 765 Rockville Pike, Rockville, MD - leasing of 40,000 SF retail

Congressional Village, Rockville, MD - 132,000 SF shopping center

Tuxedo Industrial Park, Hyattsville, MD - 160,000 leased

Southgate at Washington Business Park, Lanham, MD - 450,000 SF R&D Park; seven buildings

3901 Calverton Boulevard, Calverton, MD - 120,000 SF office building

7601-7615 Ora Glen Drive, Greenbelt, MD - 125,000 SF office leased

Washington Business Park, Lanham, MD - 550,000 SF; nine flex buildings

College Park Marketplace, College Park, MD - leasing of 250,000± SF retail power center

Vista Gardens Marketplace, Lanham, MD - leasing of 400,000 SF shopping center with 20,000 SF of office

Forestville Business Park, Forestville, MD - 80,000 SF, three buildings

Columbia Gateway Park, Columbia, MD - 127,000 SF Class A office building

Ritchie Station Marketplace, Capitol Heights, MD - sale and lease 1,000,000 SF retail power center development

Congressional North Shopping Center, Rockville, MD - 150,000 SF retail center

6400 Sheriff Road, Landover, MD - 180,000 SF office building

Alban Road Industrial Park, Springfield, VA - 45,000 SF on 4.0 acres

Nafco Seafood Headquarters - 90,000 SF build-to-suit

Nafco Logistics - 70,000 SF build-to-suit cold storage facility

401 N Washington Street, Rockville, MD - sale of 251,000 SF office building

8700 Ritchie Drive, Capitol Heights, MD - sale and leasing of 100,000 SF warehouse facility

JE Richards Electric - 100,000 SF lease corporate headquarters relocation

JE Richards Electric - lease of 100,000 SF in Sterling, VA

Paulson Industrial Center - 100,000 SF sale of industrial buildings

4900 Beech Place, Temple Hills, MD - sale of 7.7 industrial acres

9700 Philadelphia Court, Lanham, MD - sale of 72,000 SF industrial building