

**Scott Lisk**

Sr. Vice President

NAI Capital - Ontario

+1 951 346 0805

slisk@naicapital.com

Scope of Responsibilities

Mr. Lisk brings over 34 years of real estate land sales and marketing experience to NAI Capital. He specializes in marketing and selling improved, specialty, agricultural and investment land in all sectors including commercial, industrial, office and multi-family developments. Moreover, Mr. Lisk's extensive experience in creative financing, contract negotiations and escrow and title insurance coordination is a proven asset. Mr. Lisk's expertise encompasses the marketing and selling of all types of land including but not limited to: residential subdivisions and specific plans, commercial sites, lots, pads, industrial acreage/parcels, agricultural land, farms, ranches, groves, mountain, desert and investment properties.

Background & Experience

Mr. Lisk was most recently President of Sun Valley Equities as an independent land broker, specializing in land acquisitions, dispositions, development and consulting. Licensed by the California Department of Real Estate since 1973; Mr. Lisk's brokerage experience includes over eleven years as Senior Vice President at the Grubb & Ellis Company where he was the top ranking land sales professional and was awarded the firm's Circle of Excellence honor as the Top Land Sales Producer in 2003, 2004, 2005 and 2006. He was the Top Income Producer in 2005, ranking 15th in the company nationwide.

Professional Affiliations & Designations

NAR, CAR

Educational Background

Orange Coast College: Real Estate Appraisal / Business Economics
Santa Ana College: Real Estate Certificate, Business Law

Significant Transactions

During his career, Mr. Lisk has established an impressive roster of client relationships and has negotiated the sale and purchase of thousands of acres of land including but limited to: Beaumont - 1,485 acres - Residential - Commercial - Freeway Frontage. Potential 3,200 units plus commercial. Sold to Builder. Lake Elsinore - 19 lots - Residential - Improved. Lake & Mountain Views. Sold to Builder. Riverside County - 345 acres - Residential/Golf - Adjacent to Quail Ranch Country Club. Sold to Developer. Moreno Valley Ranch - 4,000 acres - Specific Plan includes golf course, housing, schools, parks, lakes, and commercial areas. Sold to Developer/Builder. Rice, California - 3,324 acres - Former Military Air Field - Underground Aquifers/Future Solar-Wind Site. Sold to Investor. Santa Clarita - 320 acres - 1200 Residential Lot Subdivision. Sold to Developer. Moreno Valley - 304 acres - Hillside Custom Home Development. Sold to Golf Course Developer. Reche Canyon - 320 acres - Golf Course with Custom Homes. Sold to Golf Course Developer. Moreno Valley Golf Course - 1,200 acres - Specific Plan - includes 27-hole PGA Golf Course, hotel, commercial centers and exclusive housing bordering the fairways.