



Nicholas Chang

Senior Vice President, CCIM
NAI Capital - Ontario

+1(909)243-7614

+1(949)375-2310

nchang@naicapital.com

Scope of Responsibilities

Nicholas specializes in sales and leasing of single and multi-tenant industrial properties suitable for warehousing, distribution, logistics, manufacturing, and research & development in Southern California's "Inland Empire" marketplace.

Background & Experience

Nicholas joined NAI Capital in 2007 and consistently closes over fifty industrial/commercial real estate sales and lease transactions per year. A select list of Landlords represented include: Panattoni Development Company, Dexus Property Group, Owens Development Company, Citi National Bank, Rexford Industrial, Turner Real Estate and Investments, Oro Capital Advisors, and ARKA Properties Group. A select list of Tenants represented include: Komatsu Forklift USA, Toshiba Corporation America, Hyundai-Kia North America, Tesoro Oil Company, and USA Gasoline.

Nicholas is the 2011 recipient of the Cal-Menzer Award recipient for the most closed transactions amongst NAI Capital's 250 real estate agents throughout its 14 regional offices. In 2012 and 2013 Nicholas qualified for NAI Capital's prestigious Capital Club award, recognizing the firm's top producing agents. Over this three year period, Nicholas closed 190 transactions totaling an aggregate deal volume of \$85 Million dollars.

Professional Affiliations & Designations

NAIOP - National Association of Industrial and Office Professionals
AIR - Association of Industrial Realtors, Southern California
CCIM - Certified Commercial Investment Member Designee

Educational Background

Nicholas graduated in 1997 with a Bachelor's degree from Washington University in St. Louis, Missouri.

Significant Transactions

Nicholas currently represents nearly 1 million square feet of multi tenant and single tenant industrial properties located in Southern California. Nicholas' largest sale transaction to date is a 292,000 square foot food manufacturing facility in Colton, CA. His largest lease transaction is a 630,000 square foot 10 year lease in Riverside, CA. Additional recent transactions include: Sale of a 182,000 square multi-tenant industrial business park, Upland CA. Sale of a 71,000 square foot multi-tenant industrial park, Santa Fe Springs, CA. Sale of a 43,000 square foot industrial building, Ontario CA. 100,000 square foot 5 year lease in Mira Loma, CA. 70,000 square foot 10 year NNN lease renewal in Chino, CA. 12 acre 10 year NNN ground lease in Los Angeles, CA.