



Randy Sheinbein

Executive Vice President
NAI Capital - West Los Angeles

+1 310 806 6133
13109369320

rsheinbein@naicapital.com

Scope of Responsibilities

Expertise in investment sales and leasing of retail, office, medical and industrial properties, in both local and national markets. Mr. Sheinbein's background in commercial property financing, appraisal and property management is a solid foundation for his abilities to evaluate properties and assess market conditions.

Background & Experience

Mr. Sheinbein has the knowledge and resources to facilitate a wide variety of real estate transactions including: marketing, bid-sale management, acquisitions & dispositions, leasing, investment sales, net credit transactions, retail properties, all types of medical facilities, distribution facilities, land assemblage, build-to-suit, development analysis and sale leaseback transactions. Mr. Sheinbein is innovative in his approach to marketing and has developed a refined formula for bid-sales of premium properties.

Professional Affiliations & Designations

An active member of the NAI Investment, Office and Industrial Councils. Mr. Sheinbein is a consistent top-producer and is regularly awarded the accreditation of NAI Global Elite and NAI Capital Club. Further, Mr. Sheinbein was inducted into the NAI Global Hall of Fame and is a Senior Mentor at his firm NAI Capital. Mr. Sheinbein serves both as a trainer and expert in the area of business networking, including his involvement with: Bruin Professionals (as Founder, Past President of the UCLA Professional Networking organization) and has served as a UCLA Mentor and in an advisory capacity to the UCLA Alumni Board of Directors. Mr. Sheinbein is the President of the Board of Directors for UCLA UniCamp and has fostered multi-level relationships throughout the UCLA Community. Mr. Sheinbein serves as an active event committee member on several charities, including Vista del Mar, Los Angeles Midnight Mission and Friends for Life.

Educational Background

UCLA, BS Political Science, 1978 UCLA Anderson, Executive Program in Management, 2010 Licensed California Real Broker since 1979 NAI CREST

Significant Transactions

Mr. Sheinbein has initiated and participated in \$100's of millions of commercial investment sales, consummating transactions nationally in over 30 states. Has been active in leasing retail, office and industrial properties for 37 years. (Contact Mr. Sheinbein for a list of recent transactions)