



## Michael Coschigano

Senior Associate  
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### Scope of Responsibilities

Mr. Coschigano has currently focused his career in the legal California cannabis market fusing his network within the industry, his expertise in zoning and understanding of the newly changing cannabis laws in order to become an expert within the industry. Mr Coschigano understands the intricacies and legality issues when selling this type of business property. Prior to that he has focused his career in multifamily buildings and healthcare and has worked with a multitude of Investors, Medical Practitioner's, Specialists, and Dentist's for all their real estate needs. From Investment opportunities to office expansions, and relocation options Michael has been successful in providing insightful opportunities that meet the needs of his client's practice and investment options. Consideration is given to each client's specific needs as well as potential growth options keeping in sync with a rapid moving market. Although the majority of his lease expertise lies heavily with clients in healthcare, Mr. Coschigano remains diligently successful in both office and retail lease negotiations.

### Background & Experience

Mr. Coschiganos background is diverse. He proudly served in the United States Navy and played different roles throughout his career. He served as an Information Systems Chief Watch Officer and has deep diverse knowledge of information systems. He has also served as Project Manager and Chief Petty Officer during INSURV (Inspection and Survey) phase of the USS Boxer rehab phase. After his time in the military, Mr. Coschigano jumped into real estate at NAI Capital West L.A. under the tutelage of Peter Lund and Scott Crane, Co-creators of the Healthcare Division of NAI Capital. Under their instruction, Mr. Coschigano thoroughly learned the particulars of Healthcare Real Estate obtaining a level of expertise second to none. Eventually Michael turned his focus to the budding cannabis market and is an expert within the company regarding the cannabis industry.

### Professional Affiliations & Designations

## Educational Background

Mr. Coschigano holds two masters degrees, one in project management and the other in business management. Mr. Coschigano started his undergrad work while in the United States Navy and attended several schools online while overseas or on deployments. After receiving his bachelor's degree in business management, Mr. Coschigano attended UCLA and received a graduate certificate in entrepreneurial studies. Afterwards he earned his Masters in Business from USC Marhsall School of Business.