

**Michael Arnold**

Executive Vice President
Director
Tenant Consulting Group

NAI Capital - West Los Angeles

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Scope of Responsibilities

Michael Arnold is the Executive Vice President, Director of the Tenant Consulting Group for NAI Capital in Southern California. With over 22 years of experience, Michael provides a consultative and holistic approach in assisting companies address their cultural, financial and operational issues with a specific focus on reducing their real estate spend. Michael leads the largest team of experienced tenant representation professionals in Southern California. Focused on exceeding client expectations, Michael and his team have a proven record for creative problem solving, execution processes, timely responsiveness, and attention to detail. This type of performance provides solutions for complex real estate transactions that are financially beneficial to his clients.

Background & Experience

Michael is an award-winning broker. He has been recognized for his achievements by several leading publications and organizations in the industry including:

- Top 500 Business Leader in Los Angeles, Los Angeles Business Journal , 2016
- Los Angeles Best Brokers Award, Los Angeles Business Journal , 2007-2015
- Los Angeles Co-Star Power Broker Award, 2004, 2007-2015
- Top Brokers of Southern California, Real Estate Forum Magazine, 2011- 2015
- Real Estate Southern California "Southern California's Hottest Commercial Real Estate Brokers"- 2007
- Who's Who in Commercial Real Estate- 2012-2015

Professional Affiliations & Designations

Los Angeles Commercial Realty Estate Association (LACRA), 2006- Current
CoreNet Global Corporate Realty Estate Association (CoreNet), Active Member

Educational Background

Michael received a Bachelor of Arts degree in Rhetoric/Communications from the University of California at Davis.

Significant Transactions

Interpublic Group: 850,000 sf
Live Nation Worldwide Inc.: 350,000 sf
John Paul Mitchell Systems: 300,000 sf
Morgan Stanley: 250,000 sf
Deutsch Advertising: 230,000 sf
Endemol Entertainment: 195,000 sf
HBO: 145,000 sf
NeueHouse: 110,000 sf
Legendary Pictures: 105,000 sf
Starz: 50,000 sf
Horizon Media: 50,000 sf
Defy Media: 47,000 sf
Entertainment One: 46,000 sf
Roth, Bookstein, Zazlow (RBZ): 34,000 sf
Jefferies & Co.: 30,000 sf
Vista Studios: 30,000 sf
Taylor and Lieberman: 27,000 sf
Cooley LLP: 25,000 sf
Funny or Die: 25,000 sf
Aspect Ratio: 25,000 sf
bitMAX: 20,000 sf
Resolution Economics: 20,000 sf
Ovation: 15,000 sf
Orci: 11,000 sf

Kasowitz Benson Torres & Friedman- 10,000 sf

Jacobson,Russell,Saltz,Nassom & De La Torre- 6,000 sf