



## Michael Arnold

Executive Vice President<BR>Founder  
Tenant Consulting Group

NAI Capital - West Los Angeles

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## Scope of Responsibilities

Michael Arnold is the Executive Vice President, Founder of the Tenant Consulting Group for NAI Capital, as well as the Vice Chairman of Elite Global Corporate Services for NAI Global. With over 29 years of experience, Michael provides a consultative and holistic approach in assisting companies address their cultural, financial and operational issues with a specific focus on reducing their real estate expenses.

Michael leads the largest team of experienced tenant representation professionals in Southern California. Focused on exceeding client expectations, Michael and his team have a proven record for creative problem solving, execution processes, timely responsiveness, and attention to detail. This type of performance provides solutions for complex real estate transactions that are financially beneficial to his clients.

## Background & Experience

Michael is an award-winning broker. He has been recognized for his achievements by several leading publications and organizations in the industry including:

### Who's Who Top Executives, Marquis

**Top 500 Business Leader in Los Angeles, Los Angeles Business Journal**

**Los Angeles Best Brokers Award, Los Angeles Business Journal**

**Brokerage Executive of the Year, Los Angeles Business Journal**

**Los Angeles Co-Star Power Broker Award, Co-Star**

**Top Brokers of Southern California, Real Estate Forum Magazine**

**"Southern California's Hottest Commercial Real Estate Brokers", Real Estate Southern California**

**#1 Producer, NAI Capital, West Los Angeles**

**Top 1% NAI Capital**

## Professional Affiliations & Designations



Los Angeles Commercial Realty Estate Association (LACRA) | 2006- Current

CoreNet Global Corporate Realty Estate Association (CoreNet) | Active Member

## Educational Background

Michael received a Bachelor of Arts degree in Rhetoric/Communication from the University of California at Davis.

## Significant Transactions

Interpublic Group (Advertising): 850,000 SF

Live Nation Worldwide Inc. (Entertainment/Media): 350,000 SF

John Paul Mitchell Systems (Professional Services): 250,000 SF

Morgan Stanley (Financial Services): 250,000 SF

Deutsch Advertising (Advertising): 230,000 SF

HBO (Entertainment/Media): 145,000 SF

Fitness 19 (Professional Services): 125,000 SF

NeueHouse (Professional Services): 110,000 SF

Relativity Media (Entertainment/Media): 105,000 SF

Legendary Pictures (Entertainment/Media): 105,000 SF

Vista Studios (Entertainment/Media): 51,000 SF

Starz (Entertainment/Media): 50,000 SF

Horizon Media (Advertising): 50,000 SF

Defy Media (Entertainment/Media): 47,000 SF

Miller, Barondess LLP (Legal): 47,000 SF

Entertainment One (Entertainment/Media): 46,000 SF

Triage/Levity Entertainment Group (Entertainment/Media): 42,000 SF



Roth, Bookstein, Zazlow (RBZ) aka Armiano (Professional Services): 34,000 SF

Orbach, Huff, Suarez & Henderson (Legal): 33,000 SF

LGM Pharma (Professional Services): 31,000 SF

Jefferies & Co. (Financial Services): 30,000 SF

Ovation (Entertainment/Media): 28,000 SF

g-Net Agency (Advertising): 27,000 SF

Taylor & Lieberman (Professional Services): 26,000 SF

Edge Financial (Financial Services): 26,000 SF

Orci (Advertising): 26,000 SF

Jacobson, Russell, Saltz, Nassim & De La Torre (Legal): 26,000 SF

Funny or Die (Entertainment/Media): 25,000 SF

Aspect Ratio (Entertainment Media): 25,000 SF

Parkview Financial (Financial Services): 24,000 SF

bitMAX (Entertainment/Media): 22,000 SF

Marcum LLP (Professional Services): 20,000 SF

Resolution Economics (Professional Services): 20,000 SF

Lippin Group (Entertainment/Media): 16,500 SF

Occam Networks (Professional Services): 15,000 SF

Cooley LLP (Legal): 14,000 SF

Pryor Cashman, LLP (Legal): 14,000 SF

Trinity Capital (Financial Services): 13,000 SF

Sensei Wellness (Professional Services): 13,000 SF

French Consulate (Professional Services): 12,000 SF

Activist Artist (Entertainment/Media): 12,000 SF

Lido Advisors (Financial Services): 11,987 SF

Kasowitz Benson Torres & Friedman (Legal): 10,000 SF



Endgame Entertainment (Entertainment/Media): 10,000 SF

Blackbird Collective (Professional Services): 9,800 SF

Huron Law Group (Legal): 9,000 SF

Roar (Entertainment/Media): 7,000 SF