



## James Miers

Vice President

NAI Michael

+1 (301) 918-2927

[jmiers@naimichael.com](mailto:jmiers@naimichael.com)

## Scope of Responsibilities

Jim is a commercial real estate agent with NAI Michael, focusing on industrial, office, and development transactions for preferred clients in the Washington DC region and central Maryland. He has a deal history with the Michael Companies worth over \$100 million.

## Background & Experience

Before joining the Michael Companies, Jim worked at Clark Realty Capital in Arlington. Jim received his M.S. in Real Estate Development at the University of Maryland where his coursework focused heavily on lease negotiation and financial modelling. He is a native of Greenbelt in Prince George's County, MD and speaks Mandarin Chinese.

## Professional Affiliations & Designations

Licensed Real Estate Salesperson – Maryland, Virginia, and the District of Columbia

Member – Greater Washington Commercial Association of Realtors

## Educational Background

MS – Real Estate Development; University of Maryland, College Park

BA – East Asian History; St. Mary's College of Maryland

## Significant Transactions

- \$14,000,000 acquisition of AlbanCAT facility in Upper Marlboro, MD
- \$6,850,000 sale of Maryland Fresh Tomato Building in Jessup, MD
- \$7,345,000 acquisition of Lotte Plaza Market in Gaithersburg, MD
- \$2,650,000 sale of MetFab facility in Jessup, MD
- Sale of 700 acres in Chesterfield County, VA
- 25,000 SF industrial lease to Uptown Bakery in Hyattsville, MD
- 12,000 SF flex lease to Casaplex in Kensington, MD
- 19,000 SF industrial lease with Ottenberg's Bakers in Lorton, VA
- 15,000 SF industrial lease to Sunbelt Equipment Rentals in Jessup, MD
- 19,000 SF industrial lease with H&S Equipment Services in Forestville, MD
- 37,000 SF industrial lease with Drexel Metals in Elkridge, MD
- 47,000 SF industrial lease to Redfish Holdings in Jessup, MD
- 18,900 SF industrial lease with H&E Equipment in Upper Marlboro, MD