

**Joseph Vindigni**

Associate

NAI James E. Hanson

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## Scope of Responsibilities

Joe focuses on the sales and leasing of industrial and investment properties in northwestern New Jersey.

## Background & Experience

Joe joined NAI James E. Hanson with the acquisition of Schilp & Co. Joe exemplifies an enthusiasm and passion for the commercial real estate business. First licensed to sell real estate in NY in 1985, Joe has been an active principal in both ownership and management of many properties across three states: NY, NJ and PA. His experience in ownership and a 33 year career at AT&T allows him to understand an owner's perspective when it comes to leasing and selling commercial properties and land in our markets. Joe has had a successful real estate career and has earned much recognition for overseeing and completing quality transactions throughout the state area. Joe's background includes experience in both the technical and customer relation areas of the business. He has held positions as a technician, service manager, manager of national and major market accounts. As Vice President-Sales Associate at Schilp & Co., Joe provided all aspects of real estate brokerage services including sales, leasing, land development and property management for commercial, industrial, residential and mixed use properties. His expertise and background gave him a very high success rate with many satisfied customers and clients.

## Professional Affiliations & Designations

NCJAR (North Central Jersey Association of Realtors) GSMLS (Garden State Multi Listing Service)

## Educational Background

Kingsborough Community College, Major, Business Administration, Brooklyn, NY George Washington University, Mini MBA in Project Management, Washington, DC

## Significant Transactions

**Sold**

- 128,000 SF representative, buyer and seller, Newton, NJ
- 25,600 SF office, Chester, NJ
- 19,900 SF office, Whippany, NJ
- 15,070 SF office, Blairstown, NJ
- 11,000 SF retail, Byram, New Jersey
- 10,500 SF industrial, Knowlton, NJ
- 10,200 SF Protective Measures Security, Denville, NJ
- 9,760 SF office, representative and seller, Flanders, NJ
- 9,730 SF office, representative and seller, Flanders, NJ
- 8,700 SF medical office, representative and buyer, Wharton, NJ
- 8,500 SF special use, Phillipsburg, NJ
- 8,328 SF office, representative buyer & seller, Roxbury, NJ
- 7,800 SF special use, Lebanon Twp., NJ
- 6,000 SF retail, Hampton, NJ
- 5,100 SF warehouse/office, representative and buyer, Clifton, NJ
- 5,000 SF office, Mount Olive, NJ
- 5,000 SF Precision Motor Racing, Long Valley, NJ
- 5,919 SF retail, Budd Lake, NJ
- 4,100 SF industrial, New Providence, NJ
- 3,800 SF Historic Mill, representative and buyer, Wharton, NJ
- 3,000 SF retail manufacturing, California
- 3,000 SF office, Chester, NJ
- 2,100 SF retail, Netcong, NJ
- 1,510 SF office, Flanders, NJ
- 1,500 SF retail, Budd Lake, NJ

**Leased**

- 33,500 SF Morris County Habitat, Randolph, NJ
- 12,400 SF office, Chester, NJ
- 8,621 SF PHD Virtual, Morris Plains, NJ
- 8,163 SF Beno Food Group, Morris Plains, NJ
- 7,800 SF office, multiple tenants, Denville, NJ
- 6,400 SF office, representative Landlord & Tenant, Mt. Olive, NJ
- 5,300 SF Deerfield Montessori School, Mt. Olive, NJ
- 5,225 SF industrial, Phillipsburg, NJ
- 4,583 SF office, Chester, NJ
- 3,000 SF representative Landlord & Tenant, Chester, NJ
- 2,500 SF office, Chester, NJ
- 2,400 SF office, Chester, NJ
- 2,300 SF office, Chester, NJ
- 1,800 SF retail, Budd Lake, NJ
- 1,500 SF office, Roxbury, NJ
- 1,164 SF office, Chester, NJ
- 1,161 SF office, Chester, NJ