



## Arthur Hixson

Vice President

NAI James E. Hanson

+1(973)240-2124

+1(201)400-2701

[ahixson@naihanson.com](mailto:ahixson@naihanson.com)

### Scope of Responsibilities

Art joined NAI Hanson after serving in senior executive positions with the firms of Cushman & Wakefield, Joseph Hilton and Associates, Staubach and Jones Lang LaSalle. During his career, he has represented the interests of clients in some of the most noteworthy sale and lease transactions within New Jersey and around the country. He will concentrate primarily on tenant representation of office properties.

### Background & Experience

Mr. Hixson has over 37 years of experience and has been involved in all phases of real estate including land acquisition, development and management of office properties, leasing and disposition process and sales. Recent clients include CAE, GAB Robins, NPA, Lend Lease, Greater Media News and Hanover Properties in multiple transactions.

### Professional Affiliations & Designations

NAR (National Association of Realtors)  
Licensed Broker - New Jersey  
Past member REBNY, Downtown Rental Conditions Committee  
Instrumental in the formation of the Commercial Network, a National Association

### Educational Background

University of Pennsylvania Wharton School, BS in Economics

### Significant Transactions

Landlord Representation  
200,000 SF-Lend Lease

1031 Exchange  
120,000 SF-NPA

Sale  
20,396 SF-99Bauer Drive, LLC

Tenant Representation  
150,000 SF-GAB Robins  
150,000 SF-Pressman Toys Building Sale  
90,000 SF-CAE Build-to-Suit  
70,000 SF-GAB Robins HQ Lease  
49,000 SF-Weston Solutions, Inc.  
48,000 SF-Ricoh Business Systems  
25,000 SF-Mitsubishi International  
21,000 SF-Experian  
19,000 SF-Golden Rothchild  
18,000 SF-Pressman Toys  
15,000 SF-RCM Technology