



## Joe Sternberg

Senior Associate

NAI Mertz

+1 215 396 2900

12152852224

[joe.sternberg@naimertz.com](mailto:joe.sternberg@naimertz.com)

## Scope of Responsibilities

Joe Sternberg is a Sales Associate with NAI Mertz focused on industrial and retail sales and leasing. He is based out of our Bucks County office with a primary territory centered on Philadelphia and its northeastern suburbs. Since joining the NAI Mertz team in 2015, Joe has completed over \$29 million in transactions.

## Background & Experience

Joe has owned and operated several successful manufacturing companies and was responsible for significant commercial real estate transactions for these firms including construction of a state-of-the-art professional dental supply production facility and a clean room quality control laboratory. As an owner and executive officer of several businesses, Joe has a broad range of business experience which he has combined with his legal background to bring value to each transaction he works on. Prior to 2015, Joe was the Marketing / Leasing Director for Vineland Construction Company which is an affiliate of NFI Freight. Joe was directly responsible for the marketing, leasing and/or sales of available real properties which consisted of over 2.5 million square feet of office, retail, and warehouse properties. In addition, Joe was part of a team that developed a significant land parcel in Kearny, New Jersey into a successful shopping center. During his tenure at Vineland Construction Company, Joe sold over \$10 million of commercial real estate properties and successfully negotiated commercial lease transactions valued over \$5 million. Joe has provided strategic business advice to various small businesses throughout the years. Earlier in his career, Joe built a manufacturer of dental supplies from \$4 million in revenue to \$20 million in revenue and successfully sold the business in 2001. As an entrepreneur, he also founded, built and sold several smaller businesses which provides him with significant business knowledge. Community Involvement: • Former Director – Greater Vineland Chamber of Commerce • Former Director – Southeastern PA American Lung Association • Former Coach on various township travel sports teams

## Professional Affiliations & Designations

• Licensed Real Estate Salesperson, Pennsylvania • Member, New Jersey Bar

## Educational Background

- The Delaware Law School of Widener University – Juris Doctor •
- Syracuse University – Bachelor of Science – Psychology / Business