



## Tom Hummel

Senior Vice President  
NAI Geis Realty Group, Inc.

+1 215 568 2505

[thummel@geisrealty.com](mailto:thummel@geisrealty.com)

### Scope of Responsibilities

Tom Hummel is a Senior Vice President of NAI Geis Realty Group, Inc., the strategic affiliate within the Philadelphia Metro of New America International, Inc. (NAI). Tom is responsible for building revenues for NAI's Philadelphia market with primary responsibility for the Center City market with an emphasis on tenant and landlord representation, development consulting and advisory services on a local, regional, and national level. Tom is also responsible for the leasing and marketing of United Plaza, a 600,000 square foot Class A office building in CBD Philadelphia, Pa.

### Background & Experience

Tom has over 18 years of experience in the fields of commercial real estate, development, sales, and marketing. Tom is an expert in project management in all aspects of the commercial real estate process from leasing, development and relevant financial structures. Since 1989, Tom has been a licensed real estate professional in commercial real estate in the Philadelphia metropolitan area.

### Professional Affiliations & Designations

2006 Winner, Mack-Cali Biggest Impact Deal

### Educational Background

Bachelor of Science from the University of Rhode Island

### Significant Transactions

Recent lease transactions for office and retail space total more than 540,000 square feet. Recent sale transactions total more than \$8 million.