



**Brad Duphorne**

NAI Partners - San Antonio

+1(210)446-3655

[Brad.Duphorne@naipartners.com](mailto:Brad.Duphorne@naipartners.com)

### Scope of Responsibilities

Brad Duphorne is a Vice President at NAI Partners, specializing in tenant representation in San Antonio. Brad has exclusively represented tenants for more than 22 years and brings to bear a significant body of knowledge around the acquisition and disposition of office space for tenants. NAI Partners is Texas's premier full-services commercial real estate firm with offices serving Houston, San Antonio and Austin.

Brad's previous experience includes tenant representation and national account corporate service work at Swearingen, where he also helped the company grow its presence in central and south Texas as its San Antonio market leader.

"Stringent ethics, a fiduciary duty that goes above and beyond the standard, well-honed negotiation skills, and strategic creativity are, I believe, quintessential qualities one should require in a tenant representation specialist."

### Background & Experience

Brad specializes exclusively in the representation of companies when acquiring or disposing of office, industrial, and/or "flex" space. He coordinates and consults on every aspect of the transaction, from the initial space efficiency analytics, to site selection and lease negotiations, extending to important post execution services. Brad maintains close contact with all of his clients throughout the lifetime of their leases and he offers ongoing support and assists his clients in their ever changing real estate requirements. Included in these services are: lease auditing, notice of important dates and the oversight of all critical lease options. Brad is best known for his local market knowledge and for the exceptional care with which he serves his clients.

Brad Duphorne joined the Tenant Representation division of NAI Partners in San Antonio as a Vice President in 2016. NAI Partners is Texas's premier full-services commercial real estate firm with offices serving Houston, San Antonio and Austin. Like NAI Partners, Brad focuses exclusively in the representation of the TENANT, and has done so for more than 20 years.

#### Tenant Representation Services:

- Space Acquisition
- Build-To-Suits
- Design Build
- Sale Lease Backs

#### Primary Fields of Expertise:

- Medical
- Wealth Management
- Legal & Accounting
- Professional Services

### Professional Affiliations & Designations

- Founder – Pay it Forward Ministries, Inc. Founded in 2006, Pay it Forward Ministries pays the cost for newly recovering alcoholics and/or addicts to move into long-term sober living, increasing the odds of perpetual sobriety by over 80%.
- Deacon – First Presbyterian Church of San Antonio

Brad graduated from the University of Oklahoma in 1990 with a BBA in Corporate Communication. He resides in San Antonio with his wife Courtney and their daughter.