



**Dave Lane**

Commercial Sales & Leasing

NAI Harcourts Cooper & Co Real Estate

+64 9 390 2120

+64 21 928 031

[dave.lane@naiharcourts.co.nz](mailto:dave.lane@naiharcourts.co.nz)

## Background & Experience

Dave has held positions over the last 20 years as Sales Manager for two companies, promoting food products into the large retail sector. The job description for both companies included the employment and management of sales teams and distributors throughout NZ. This previous experience can be seen as being an asset toward dealing in commercial real estate. It has given him the required demeanour in dealing with high powered investors and vendors and as a result he does enjoy the art of negotiation at all levels. He is a member of the Real Estate Institute NZ and licensed sales consultant under the REAA Act 2008. Dave has been in Commercial/Industrial real estate for over 16 years and is capable of bringing parties together to offer a solution and ultimately sign a deal that will have all the marks of integrity and honesty expected of our team at NAI Harcourts Takapuna