

**Premilla Sharma**

Business Broker

NAI Harcourts Grenadier Real Estate

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### Scope of Responsibilities

EXPERIENCED, QUALIFIED, RESULTS DRIVEN, SUCCESSFUL No.2 in NAI NZ & REINZ National Runner up Business Broker 2013. Top Business Broker in Canterbury 2011/2012, 2012/2013, 2013/2014 These numerous industry awards & outstanding results validate the unrivalled service Premilla commits to her Clients and positive outcomes delivered. Her extremely personable, efficient, informed, knowledgeable & honest approach to working with Clients sets her apart as an effective communicator who genuinely cares and is committed to delivering best possible results to a high level of satisfaction. Efficient, organised, patient, persistent, disciplined & energetic are all hallmarks of the service Premilla delivers to her Clients. Her personalized sales & marketing focus is entirely based on listening to her clients, bringing people together & finding solutions that enables buyers & sellers to make clear informed decisions. She has a genuine ability to make the process of buying & selling as painless as possible through putting Clients first & performing at the highest industry standard. With a comprehensive understanding that buying and selling can be emotional & stressful, Premilla's excellent communication skills, commitment & diligence is well known & acknowledged amongst her clients as a highly personalized service provider who gets results & usually exceeds outcomes. Her background & vast experience from 22 years working in the banking industry as a business account manager has equipped her with strong & effective negotiating skills which assures clients that they have a qualified & experience business broker working on their behalf & entirely in their best interests. Consistent repeat business & referrals add to a strong client base & are testament to Premilla's impeccable reputation as Canterbury's No. 1 Business Broker. Premilla's Business Success Is Your Business Success.