



## Jayson Montoya

Principal | Executive Vice President  
NAI Robert Lynn

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## Scope of Responsibilities

Jayson Montoya serves as the Executive Vice President of Downtown Dallas for NAI Robert Lynn. In this role, Jayson tracks every office tenant, landlord, available space and real estate transaction that takes place in the Dallas Central Business District and surrounding areas. His primary focus is Dallas-Fort Worth while also assisting clients with their real estate portfolios around the country.

Jayson specializes in office tenant representation, advising clients on office lease restructures, office relocations, lease renewals and subleases. In addition, Jayson has experience in building acquisitions, dispositions, design builds, regional HQ projects and municipal incentives negotiations. Over his 12-year career, Jayson has personally advised on 310+ transactions for over 8.25MM square feet valued at \$135MM in transaction volume.

## Background & Experience

Jayson began his career in 2011 as Market Director with NAI Robert Lynn. In 2016, he was promoted to Vice President and then to Executive Vice President in 2017.

Jayson is known for his hard work, honesty, responsiveness, attention to detail and consultative approach, and consistently delivers optimal results for his clients.

Jayson grew up in Dallas and attended Highland Park High School. He graduated from the University of Kansas with degrees in Economics and Sociology and was a member of the Phi Gamma Delta fraternity. He and his wife, Meredith, reside in Kessler Park with their son.

## Professional Affiliations & Designations

D CEO Magazine "Power Broker," Multiple Years

NAI Global Top Broker Producers - Ranked #35 out of 5,800 Professionals, 2023

## Educational Background

University of Kansas, Bachelor's, Economics and Sociology, 2010

## Significant Transactions

### Lease Experience

**\*indicates multiple transactions**

Rochelle McCullough – Office Relocation/Expansion\*

GDA Architects – Office Lease Renewal/Relocation\*

Beauty BioScience – Office Relocation/Expansion/Sublease Disposition\*

Prosperity Bank – Office Lease Renewal

Estrada Hinojosa Investment Bankers – Office Relocation/Expansion

Smith Clinesmith/The Clinesmith Firm – Office Relocation

AG&E Structural Enginuity – Office Space Expansion/Sublease Disposition\*  
Hunt & Joiner – Office Lease Renewal/Expansion\*

BankFinancial – Office Relocation

IBC Fund – Office Space Expansion/Relocation\*

Johnson Downie – Office Relocation

IDI Gazeley – Office Lease Renewal

FirstScreen Media – Office Relocation/Sublease Disposition\*

Farrow-Gillespie & Heath, LLP – Office Space Expansion/Office Relocation\*

TBX Benefits – Office Relocation/Expansion

Hedrick Kring PLLC – Office Expansion\*

A Mediocre Corporation – Sublease Disposition

Morrison Dilworth + Walls – Office Lease Renewal

Mahomes Bolden PC – Office Space Expansion

Halftime Institute – Office Relocation

Zulahoo, Inc. – Office Relocation/Sublease Disposition/Office Expansion



Click Engineering – Office Lease Restructure

Pegasus Community Credit Union – Office Relocation/Renewal

**Building Purchase/Sale Experience**

JQ Engineering – Corporate HQ Relocation/Office Building Acquisition

Recovery Resource Council – HQ Relocation/Office Building Acquisition

2105 Commerce Street - Office Building Disposition

3026 Elm Street – Office Building Disposition

5303 Bryan St. - Building/Land Disposition

201 S. Hill Ave – Land Acquisition & Disposition\*

3816 San Jacinto - Building/Land Disposition

717 Harwood - Office Building Disposition

7715 Sovereign Row - Office Building Acquisition

1875 Laws St. - Office Building Acquisition