



## Foss Jones

Real Estate Agent  
NAI Rio Grande Valley

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## Scope of Responsibilities

Foss Jones is a third-generation native of the Rio Grande Valley and spent most of his business career in the area. Although he joined NAI Rio Grande Valley in 2017, he has experience in real estate transactions through purchases and sales for his own business interests, financial institutions in which he serves or has served as a board member, and non-profit institutions with which he has been involved. He has actively and inactively held a real estate license for over twenty years.

## Background & Experience

Now semi-retired since 2008, Foss manages his own commercial and agricultural real estate, invests in other commercial real estate, has over forty years of experience serving on independent community bank boards, and manages a small cattle ranch operation. As a licensed real estate agent with NAI Rio Grande Valley, Foss specializes in the lease and sale of office and retail space. Foss Jones is a Valley native, born in Edinburg, grew up in McAllen and worked for and owned Jones & Cook Stationers from 1976 until he sold it in 2008. Jones & Cook was one of the largest independent office products and office furniture dealers in Texas.

## Educational Background

AB in Government-Dartmouth College

MBA concentration in Finance-University of Texas at Austin