



## Steve Pastor

Vice President, Global Supply Chain &  
Ports/Rail Logistics Practice

NAI James E. Hanson

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### Scope of Responsibilities

Steve's primary focus is on the industrial sector with a concentration on multi-market accounts. Steve is part of the NAI Global Logistics & Ports Practice Group, which represents companies operating in that space within the industrial sector on a local, regional & national basis. Steve's depth of experience & his multi-disciplined approach to serving his clients have enabled him to become one of the foremost experts in the industry. Steve has been solely focused on the occupiers & users of industrial properties, allowing him to uniquely align his clients' corporate objectives with their real estate operations.

Steve currently represents Class 1 railroads and port projects around the country

Steve is the current National Chairperson of the Industrial Council for NAI Global through 2016.

Industrial Chairperson for 2015 and NAI Global Conference

### Background & Experience

Prior to joining NAI James E. Hanson, Steve worked for CBRE for 19 years, most recently as a Vice President in the company's industrial group.

Steve's expertise, dedication and professionalism have given him a multi-disciplined capability in all aspects of the industry. Steve has been solely focused upon the occupiers and users of industrial properties. His expertise is in assisting clients strategically approach their real estate operations. This discipline has provided him with the depth market knowledge resulting in value added propositions for his clients.

### Professional Affiliations & Designations

WERC (Warehousing Educational & Research Council)  
IWLA (International Warehouse Logistics Association)  
IOREBA (Industrial Office Real Estate Brokers Association)  
NACORE (National Association Corporate Real Estate Executives)  
NAIOP (National Association of Industrial Office Parks)  
CSCMP (Council of Supply Chain Management Professional)

### Educational Background

Fairleigh Dickinson University, BS in Business

### Significant Transactions

971,485 SF Pension Fund Portfolio, 17 transactions  
443,803 SF Kuehne & Nagel Inc.  
340,900 SF Central Pet  
259,369 SF Cooper Electric Supply Company  
154,830 SF Pactiv/Reynolds Corp.  
180,000 SF R. Siskind & Companies  
106,950 SF investment sale, NJ  
90,000 SF R. Siskind & Companies  
24,000 SF PGW LLC  
26,500 SF Maytag  
16,438 SF EC Hair  
19.5 acres Staten Island, NY  
Schneider Transportation L & Lease  
Bowne & Co./R.R Donnelly (Multiple transactions)  
National Retail Systems (Multiple transactions)