



Ryan Pearce

Commercial Sales & Leasing
NAI Rampart - New Orleans

+1 504.444.1503

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rpearce@latterblum.com

Background & Experience

Ryan, a third-generation real estate professional, entered the industry with a rich family legacy encompassing brokerage, asset management, and firm leadership. This multigenerational connection has provided Ryan an invaluable reservoir of knowledge and understanding, which he adeptly taps into to benefit his clients.

Ryan's approach to real estate is characterized by a blend of relationship-centric and data-driven strategies that continuously evolve with the ever-changing industry landscape. With a portfolio boasting a multitude of closed transactions featuring varying deal structures, he has cultivated an expansive database of tenants, buyers, investors, and brokers. This resource is regularly leveraged to meet the diverse needs of his clients. Moreover, Ryan frequently collaborates with out-of-state brokers seeking a connected agent with a nuanced understanding of local markets.

Beyond his professional achievements, Ryan has dedicated time outside the office to pursue additional leadership opportunities within the professional and local community spheres. These experiences have not only enriched his role as a real estate agent but also fostered a sense of camaraderie, purpose, and deep connection with the local community. This profound understanding allows Ryan to navigate their needs, challenges, and potential solutions with a unique perspective and unwavering dedication.

Licensed since 2010, Ryan's career pivoted from residential to commercial focus after earning a CID scholarship for CCIM 101. Following course completion, he joined NAI Latter & Blum at the end of 2011. As a rookie commercial agent, Ryan gained industry attention, earning recognition from the Commercial Investment Division of the New Orleans Metropolitan Association of REALTORS for sales and leasing production exceeding \$2.5 million. He was also a corecipient of the "Largest Retail Sale" award and was acknowledged as one of two "Rising Stars." Notably, Ryan was honored as the "Rookie of the Year" by NAI Latter & Blum in 2012.



His list of accolades expanded over the years, including but not limited to: St. Tammany Chamber's "Outstanding Young Professional" 2016, GNO Inc.'s "Millennial of the Year in Real Estate" 2019, and the CID's "Special Purpose Sale of the Year" 2020.

Professional Affiliations & Designations

- International Council of Shopping Centers (ICSC) 2016-Present
- GNO, Inc: Outstanding Millennial in Real Estate 2019
- Louisiana REALTORS: LR Leadership Program 2019
- New Orleans Metropolitan Association of Realtors (NOMAR) 2010-Present
- Commercial Investment Division of NOMAR: Board Member 2016-21 | Sec. Treasurer 2018 | Pres Elect 2019 | Pres 2020 | Ex-Officio 2021
- St. Tammany West Chamber of Commerce: Board Member 2015 & 2017 | Outstanding Young Professional 2016
- Northshore Young Professionals: Committee Chair 2015 & 2017 | Vice Chair 2016
- Cystic Fibrosis Foundation: Northshore's Finest Honoree 2015 and Continued Supporter
- Financial Management Association (MTSU Chapter) - 2008-2010
Received Honors Recognition from FMA

Educational Background



Middle Tennessee State University

M.B.A. Business Finance Class of 2010

B.B.A. Business Finance: Class of 2008

CCIM Institute

CI 101: Financial Analysis for Commercial Investment Real Estate

CI 102: Market Analysis for Commercial Investment Real Estate

CI 104: Investment Analysis for Commercial Investment Real Estate

Significant Transactions



99,000 SF Grocery Anchored Shopping Center (Sold)
25,000 SF Climate Control Distribution Center (Sold)
86,000 SF Acute Care Hospital (Sold)
70,000 SF Grocery Anchored Shopping Center (Sold)
55,000 SF Shopping Center (Sold Twice)
30,000 SF Walmart Shadow Center (Sold)
79,000 SF Redevelopment Retail Center (Sold)
87,000 SF Big-Box Shopping Center (Sold)
10,000 SF Office (Sold)
11,000 SF Office (Leased)
141,000 SF of Warehouse + 10,000 SF of Office (Leased)
10,000 SF Warehouse (Sold Twice)
50,000 SF Warehouse (Sold)
82,000 SF STNL Industrial Facility (Sold)
47,000 SF Catholic School (Sold)
Multiple Apartment Communities Totaling More than 1200 Units (Sold)