



Paul Richard

Commercial Sales & Leasing

NAI Latter & Blum

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Scope of Responsibilities

The sale, lease and redevelopment of New Orleans of investment and commercial real estate are my passion and my avocation. I have been associated with NAI Latter & Blum's Commercial Division since 1988, and currently active in the acquisition and disposition of multi-family, retail and investment real estate in the Greater New Orleans area. My practice includes tax credit, non-profit, Charter School, and economic development related brokerage.

Background & Experience

I am a relationship-driven, commercial real estate broker. My priority is to listen and respond to my client's needs, objectives and yield criteria, and to provide the highest standard of professional service. I am happiest when I exceed client expectations and endeavor daily to do great work and have fun! I am an advocate of sustainable living and high-performance construction and redevelopment solutions. I am a strong supporter of the charter school movement and have assisted Charter Schools in locating to former and non-traditional school sites. I am "born and raised" in New Orleans, "intensely local," and believe strongly in the future of New Orleans!

Professional Affiliations & Designations

Board Member, New Orleans Chamber of Commerce Member, International Council of Shopping Centers (ICSC) Member, the Louisiana Chapter of CCIM Member, Algiers Economic Development Foundation (AEDF) Member, Algiers Kiwanis Club – New Orleans 2015 NAR - National Commercial Award for Louisiana 2017 CID - Service to the Industry Award 2017 Biz New Orleans - Top Ten Influencers in Real Estate Past President, Commercial Investment Division (CID) of NOMAR Past Commercial Director & Board Member, Louisiana Realtors (LR) Former Lt. Governor, Kiwanis, District 4A (LA, MS & West Tennessee)

Educational Background

B.S., Louisiana State University