



## Hal B. Messer

Senior Vice President  
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### Scope of Responsibilities

Specializing in investment sales, Mr. Messer performs acquisition and disposition services for local and national corporations. Hal has completed transactions totaling over \$750,000,000 and 5,000,000 square feet. In addition, Hal serves as a consultant to Columbia Property Investors, LLC and SPC Associates LLC, who own and manage approximately 100 single-tenant net leased investment properties throughout the country.

### Professional Affiliations & Designations

IOREBA - President 2007-2008, Vice President, 2006-2007  
NAIOP - NJ President 2007-2008  
Community Action Board Member - 2007  
Jewish Community Housing Corporation - Board of Trustees 2009-2011

### Educational Background

New York University, MSRE - New York, NY  
Babson College, BS in Business Administration - Wellesley, MA

### Significant Transactions

Completion of a \$90 Million 1031 Tax Deferred Exchange consisting of 8 properties  
Acquisition of 9 Tractor Supply Stores throughout the US  
Acquisition of 6 Walgreens throughout the US  
Acquisition of 8 Stop & Shop stores - Connecticut  
Acquisition of 13 CVS stores throughout the US  
414,000 SF industrial acquisition - Carlisle, PA  
334,000 SF ind. to Geodis Global Solutions USA - Carlisle, PA  
303,369 SF Industrial to Naomi & Yariv Natanel, Louisville, KY  
229,500 SF office disposition for a CMBS - Parsippany, NJ  
202,000 SF industrial disposition - Newark, NJ  
109,645 SF office & lab facility - Harrisburg, PA  
103,000 SF industrial acquisition/disposition - Linden, NJ  
101,000 SF acquisition of shopping ctr - Fredericksburg, VA