



Jesse Paster

Vice President
NAI Capital HQ - Encino

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Scope of Responsibilities

For nearly twenty years, Jesse Paster has been honing his skills in the transactional business of commercial real estate with an emphasis on fulfilling user and investor requirements in Southern California in leases and sales. Working diligently, Jesse has helped his clients achieve their business goals by completing countless transactions to their satisfaction. He has earned a strong reputation among his peers in the industry and has achieved a position as a top broker at NAI Capital.

Jesse's diverse client base trusts him to find the best opportunities for their needs. With a strong work ethic, he seeks out off market opportunities, below market deals and secures high-demand premium locations. His dedication has earned him the opportunity to work with a variety of clients including large family-owned companies that operate well-respected chain retail and restaurant businesses, corporate franchise operations and budding entrepreneurs.

Background & Experience

Jesse has built long lasting and trusting relationships with each of his clients and customers over the years. He has completed more than 15 transactions each with Shoe Palace, SportClips and Ono Hawaiian BBQ. Responsibilities with each of these clients have included establishing a proactive growth plan, site identification, negotiation and assistance throughout the entitlement process.

Jesse continues to build his career by understanding his client's needs and providing them with the most up-to-date market information and technology supported by comprehensive strategic mapping and regional demographic information. His success can be attributed to unparalleled focus and attention to putting his clients' needs first.

When he is not working, Jesse spends time with his wife and two boys playing catch, cheering for the Dodgers, skiing and camping. Jesse is also an avid cyclist and an active member of La Grange Velo Club.



Commercial Real Estate Services, Worldwide.

Professional Affiliations & Designations

He is a member and active in the International Council of Shopping Centers (ICSC) and has earned Certified Leasing Specialist (CLS) designation.

Educational Background

Jesse graduated State University of New York at New Paltz with a B.A. in International Relations.