



David Young

Executive Vice President
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Scope of Responsibilities

Mr. Young has marketed Industrial properties for thirty-two years. He has focused his real estate activities on Industrial facilities for Tenants/ Buyers and Landlords/ Sellers as well as Industrial investment properties in the North Los Angeles area. He is a member of the NAI Capital Circle of Excellence which recognizes long-term professional competence and success. He is a member of NAI's ALPHA Team which is an assemblage of senior brokers within NAI who have grouped together to deliver the highest level of corporate services to targeted corporate clients both nationally and around the world. He is also a member of NAI's Mentor Team. Members assist other brokers with problematic or complicated transactions. Mr. Young has for thirty-two years been an active member of the American Industrial Real Estate Association (AIR) and is a member of the AIR Advisory Board. He is a fully licensed Broker with the California Department of Real Estate. He is married, has two children and is a resident of Studio City.

Background & Experience

Mr. Young has consistently been a top producing broker during his twenty-six year tenure, earning top production recognition. David's real estate experience includes sales negotiations, lease negotiations, land sales, exclusive listings, market studies, and corporate services for major corporations such as:

Alegacy Foodservice Products Group
GotPrint.Com
RiverFront Stages
Certified International Corp.
Hertz Corp.
RREEF
Cort Furniture
Jefferson Realty Group
Sofa U Love
The County of Los Angeles
Los Feliz Charter School Through The Arts
Strategic Partners
Detection Logic Fire Protection, Inc.
Opus West Development
Target Corporation
Disney CORE Services
Paris Industrial Parks
Topco Sales
Forest Lawn Memorial Parks
Price Pfister/ Black & Decker
Voit Development Co.
Goodman Distribution
Rexford Industrial, LLC
Warner Bros.

Mr. Young began his professional real estate career in 1985 with Grubb & Ellis Commercial Real Estate. Mr. Young was designated a member of their elite Senior Marketing Consulting Group. Mr. Young, along with five other top producers from Grubb & Ellis, affiliated with NAI Capital Commercial in 1994, to form a strong and experienced team specializing in industrial real estate in the North Los Angeles market. Mr. Young has consistently qualified for NAI Capital Commercial's Top Producer's Club as a top producing broker.

Professional Affiliations & Designations

Mr. Young has for 32 years been a member of the American Industrial Real Estate Association (AIR) in Los Angeles and is a member of the AIR Advisory Board.

Educational Background

Mr. Young attended and graduated from the University of Southern California with a Bachelor of Science Degree in Finance and Economics with a Minor in Real Estate. He did his Masters studies at the University of Southern California.

Significant Transactions

Represented Voit Development Company in the development and sale of 22 buildings totaling 480,000 square feet at the Burbank Airport Commerce Center to a mix of Owner/ Users and Investors.

Represented Certified International Corp. (Buyer) in its acquisition of 211,000 square feet from Investment Development Services (Seller) in Valencia, CA.

Represented Rexford Industrial, LLC (Landlord) in leasing 69,737 square feet to After Hours Formal Wear (Tenant) in Sun Valley, CA.

Represented Alegacy Food Service Products Group (Buyer) in its acquisition of 113,000 square feet from Sares Regis Group (Seller) in Santa Fe Springs, CA.

Represented UCV Media Tech Center, LLC (Landlord) in leasing 43,173 square feet to Penthouse Media Group (Tenant) in Los Angeles, CA
Represented The Import Collection (Buyer) in the acquisition of a 155,000 square foot warehousing facility from Voit Development (Seller) in Van Nuys, CA.

Represented Founders Financial Company (Buyer) in the acquisition of a 124,500 square foot investment property from Mitsui USA, which was in turn leased prior to escrow closing to Dreamworks SKG on a long term lease in Chatsworth, CA.

Represented Strategic Partners (Buyer) in its acquisition of its 82,000 square foot corporate headquarters facility in Chatsworth, CA.

Represented Planet Funk (Tenant) in its leasing of its 10,000 square foot corporate headquarters facility in Burbank, CA.