





## Dave Black, SIOR CCIM

NAI Business Manager, CEO, Managing  
Broker WA, Designated Broker ID

NAI Black

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## Background & Experience

David R. Black is CEO and a Principal of Black Realty, Inc.; Black Commercial, Inc.; Black Realty Management, Inc., and Black Management Services, Inc, all doing business as NAI Black. The organization specializes in the sales and leasing of retail, office, industrial, and multifamily properties; property, facilities, and asset management; consulting; and real estate development. NAI Black is the premier full-service commercial real estate company in the Inland Northwest. Black started his real estate career in 1981 and became CEO in 1984.

## Professional Affiliations & Designations

Affiliations Institute of Real Estate Management- Accredited Management Organization Spokane Association of Realtors and Multiple Listing Service Traders Club of Spokane International Council of Shopping Centers Washington State and National Association of Realtors Spokane Chamber of Commerce Spokane Area Economic Development Council Inland Northwest Chapter CCIM Washington State Chapter SIOR Designations Certified Commercial Investment Member (CCIM) Certified Real Estate Broker (CRB) Society of Industrial and Office Realtors (SIOR)

## Educational Background

Black holds an undergraduate degree from Washington State University and a Masters of Business Administration degree in Real Estate and Construction Management from the University of Denver. Mr. Black holds the CCIM designation from the CCIM Institute and SIOR® designation from the Society of Industrial and Office Realtors®.

## Significant Transactions

Mr. Black is a leading commercial and subdivision developer in the Spokane, Washington, market and beyond. His development activity includes, but is not limited to, build-to-suit transactions for major retail chains, as well as net lease transactions for national users such as Walgreens. Two of Black's most recent developments included Lowes and Kohl's as anchor tenants. Black's experience also encompasses the role of asset manager for more than 50 partnerships and LLCs, with an aggregate value exceeding \$150 million, including many high profile commercial properties.