



Richard M. Galuppo

Sr. Vice President
NAI DiLeo-Bram & Co.

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Scope of Responsibilities

Rich has provided exclusive Landlord/Seller and Tenant/Buyer Representation services to Corporate and private clientele in the greater Central New Jersey marketplace since 1985. With focus on the area from Newark Liberty International Airport to Princeton, Rich's deep local market knowledge and ability to empathize with Client requirements has proved to be a major benefit for them. Over the course of his career with NAI Eric Bram & Co., Rich has completed over 300 disposition and acquisition assignments; and acted as Consultant for the Institute Of Electronic and Electrical Engineers for 10 years.

Background & Experience

New Jersey Army National Guard - 1969 to 1975 ERA Davidson Real Estate, Westfield, NJ - 1977 to 1982 NAI Eric Bram and Company - 1983 to Present Sr. Vice President and NAI Business Manager Consummated over 300 career transactions. Trained over 20 new salespersons 1985 to present - NAI Industrial and Office Councils 1995 NAI Allstars 1998 Heller Ind. Parks - Movers and Shakers Award 2000 Corporate Real Estate Service Team member 2005 NAI Gold Club member

Educational Background

Burlington College - Burlington, New Jersey 1974

Significant Transactions

EXCLUSIVE TENANT/PURCHASER REPRESENTATION ASSIGNMENTS: -
Lawrence Stern Group - 600,000 SF leases, multiple industrial assignments
in Monmouth and Ocean Counties - E.G.&G. Dynatrend, U.S. Customs
Division - 220,000 SF lease, Regional Headquarters Edison - MS
International, Inc. - 80,000 SF Industrial purchase, Edison - Precision
Elevator Company - 74,000 SF purchase, Mfg. Facility Headquarters,
Kenilworth - Jennifer Ashley Company - 60,000 SF lease, Distribution
center, Lakewood - Diebold Corporation - 45,000 SF office lease, Regional
Headquarters, Princeton - Royal Sound - 20,000 SF office lease, World
Headquarters, Eatontown - Widewaters/New Castle - 5 acre purchase and
10 acre lease, Hotel construction, Bridgewater and Franklin Township. -
Wegmans Food Markets Inc., - 2.5-acre pad-site lease, Princeton -
G.E.Capitol, Transport Int'l. Pool - 15 acre land lease, Edison - RCN
Corporation - 65,000 SF sale, Telecom Hub Site, Nutley - Icons Inc. - 12,000
SF Office lease, Princeton - Institute of Electrical and Electronic Engineers -
consulting and office leases in Hong Kong - BASF - 37,000 SF lease of high
tech space in Franklin Township EXCLUSIVE LANDLORD/SELLER
REPRESENTATION ASSIGNMENTS: - Bridgestone USA - 220,000 SF sale,
Distribution Center, So. Brunswick - Heyco Manufacturing - 160,000 SF
sale, Mfg. Facility headquarters, Kenilworth - Silverton Yachts - 125,000 SF,
3 building sales, Marlboro - 112,000 SF Industrial sale, South Brunswick -
Rhone Poulenc - 110,000 SF sale, Mfg. Facility, New Brunswick - R&S
Strauss - 110,000 SF sub-lease, Distribution Facility, Union - Peter Pan
Records - 75,000 SF lease, Distribution Facility, Lakewood - G.E.
Distribution Services - 67,000 SF lease, Distribution Center, So. Brunswick -
Aurora Plastics - 60,000 SF sale, Mfg. Facility, South Plainfield - Foster
Canning Company - sale, 55,000 SF Mfg. Facility, Farmingdale - DeNora
USA - 45,000 lease, U.S.A. Headquarters, Franklin Township. - National
Film Service - 40,000 SF sale, Distribution Center, Carteret - Bank Of New
York - Exclusive Office leasing agent, Middlesex County