



Cole Flanagan

Partner, Investment Specialist
NAI Maestas & Ward

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Background & Experience

Cole Flanagan is a Commercial Real Estate Investment Specialist. His financial and business background enhances his ability to assist his clients in making sound decisions based on fundamental analyses. Cole's dedication to excellence in both his work and client relationships has resulted in more than \$375 million in closed investment transactions over the past seven years. More importantly, it has earned him the praise, respect, and trust of his clients.

Prior to embarking on his career in commercial real estate with NAI Maestas & Ward, Cole worked as a senior tax consultant for Alvarez & Marsal Taxand, LLC, an international management consulting firm, providing public and private businesses—as well as high wealth individuals—with tax advice and solutions. Cole received his Bachelor's of Business Administration in Accounting from the University of Miami in 2008, and his MBA, focusing in finance and real estate, from Warrington College of Business Administration, Hough Graduate School of Business, at the University of Florida in 2009.

While pursuing his degrees, Cole worked for Grant Thornton, LLP where he developed his expertise in state and local tax practice, while assisting on compliance and consulting projects for banking corporations. Also, in conjunction with his studies, Cole began developing his federal and international tax consulting skills with Alvarez & Marsal Taxand, LLC in their international restructuring, business, and tax consulting division. Some notable clients included Terremark Worldwide, Inc., Telecom Italia, and North American Development Group, as well as many others.

Standing out from the crowd comes naturally to Cole. His commercial real estate clients benefit from his strong work ethic, customer service focus, attention to detail, business and financial knowledge and problem-solving skills.

Professional Affiliations & Designations

Commercial Association of Realtors New Mexico (CARNM), member, past treasurer

International Council of Shopping Centers (ICSC), member

National Association of Industrial and Office Properties (NAIOP), member

NAI Maestas & Ward, Top Producer, 2017, 2016, 2013

NAI Maestas & Ward, Outstanding Performance, 2018, 2015, 2014

NAI Maestas & Ward, Largest Transaction, 2018, 2016, 2014, 2013

NAI Maestas & Ward, Largest Single Consideration, 2017, 2015

NAI Maestas & Ward Advisor of the Month, 23 Times

NAI Global Elite Performer, 2013

NAIOP Developing Leaders, board member, 2014 - 2016

New Mexico 40 Under Forty, 2015