



## Mary Alam

Senior Vice President  
NAI Northern California

+1 415 358 2111  
14152975586

[malam@nainorcal.com](mailto:malam@nainorcal.com)

### Scope of Responsibilities

Mary specializes in leased investments with a focus on retail, office, and hotel properties, as well as redevelopment opportunities. She also has a focus on national credit single tenant properties and on multi-tenant strip and shopping centers.

### Background & Experience

Mary has worked in real estate and related fields for over ten years. Prior to becoming a broker, she was a VP in a San Francisco Commercial Bank with a focus on real estate finance. With her expert local market knowledge of the San Francisco Bay Area and Northern California, Mary brings value to her clients with acute attention to detail and her ability to sell their properties for the best price possible. In the past few years, she has closed over \$26 million in transactions and has a consistent pipeline of on and off market properties for sale. Mary is an ally to each client, and her persistence and hands-on approach to deal management help clients reach their goal in every transaction. Mary has called the San Francisco Bay Area home since her teenage years and resides in Marin County. She takes pride in her two kids and her involvement in various fundraising and board roles related to her community and the commercial real estate industry. Mary is also multilingual, speaking fluent English, French, and Arabic, and communicates in Spanish and Italian.

### Professional Affiliations & Designations

• CREW SF | Commercial Real Estate Women's Organization • SF Chamber of Commerce • Beta Gamma Sigma, a Business Honor Society • Recipient of SF State University, Graduate School of Business, Distinguished Achievement Award

### Educational Background

Real Estate Broker's License MBA, San Francisco State University, SF BA, Economics, Columbia University, NY

### Significant Transactions

Mixed use, Mid-Market Street, San Francisco- \$4,850,000 3 High end retail  
condos, Mid-Market Street, San Francisco- \$4,300,000 Macdonald 80  
Target shadow anchored retail pads-Richmond, CA-\$7,500,000 Chase  
Bank-Richmond, CA- \$4,999,900 SOMA Residential Redevelopment site-  
\$1,120,000 Vacaville Town Center - Vacaville, CA - \$5,135,000 Confidential  
Redevelopment Property #1 - San Francisco, CA - \$8,500,000 Jack in the  
Box - Lafayette, CA - \$1,200,000 Citibank Citrus Heights, CA- \$4,300,000