



**NAI Northern California**

Global Reach. Local Expertise.



## Kent Mitchell

Senior Vice President

NAI Northern California - HQ

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## Background & Experience

Kent Mitchell is Senior Vice President of NAI Northern California with over seventeen years' experience in the Oakland, Berkeley and regional Bay Area multifamily, office and retail markets. A graduate of the University of California, Berkeley, Kent is a California Real Estate Broker who began his own real estate investment career purchasing a four-plex in the 1990s, followed by larger partnership acquisitions. Kent has represented clients and partners in commercial transactions ranging in size from under \$2 million to over \$60 million. As a broker and investor Kent has facilitated various aspects of purchase, finance, management, capitalization, improvement, refinance and sale of well over \$100 million in regional and international commercial real estate.

Kent facilitates transactions throughout the Bay Area, applying his deep knowledge of rent control in core Bay Area cities and his expertise in capitalization strategies to help buyers and sellers locate the right opportunities and obtain the best pricing in their real estate purchase and sales.

## Professional Affiliations & Designations

President, Highland Place Condominium Association

Principal Investor and Chair, Berkeley Investors Group

Leader, Investors Advisory Council at Vetrizzo, LLC

Co-lead, Keiretsu Angel Investment Forum Due Diligence Handbook

Prior Due Diligence Committee Member, Keiretsu Forum

Prior Real Estate Committee Member, Keiretsu Forum

## Educational Background



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University of California, Berkeley - BA

Eastern Theological Seminary - MA

Several Leadership Training Courses and Programs

## Significant Transactions

3645 Grand Avenue, Office - \$4,200,000

955 Karol Way - \$4,200,000

2131 Broadway, Office - \$5,640,000

1415 Webster, Office/Retail - \$1,975,000

1955 Chestnut Street, Multifamily - \$3,885,000

1128-1130 Bancroft Way, Multifamily - \$3,432,500

1244-1246 Hearst Avenue, Multifamily - \$3,750,000

411 Fairmount Avenue, Multifamily - \$4,050,000

440 Grand Avenue, Office - \$3,850,000

720-730 Bush Street, Multifamily - \$4,950,000

1019-1029 Grant Avenue, Multifamily - \$4,999,999

2022 36th Avenue, Multifamily - \$1,800,000

1921 36th Avenue, Multifamily - \$1,211,500

726 Bush Street, Office/Retail - \$4,950,000

528 8th Street, Mixed-use - \$1,890,000

1615 Martin Luther King Jr. Way, Multifamily - \$2,570,000

220 14th Street, Office - \$3,850,000

286 14th Street, Office - \$4,050,000