



Dante Guazzo

Vice President
NAI Northern California

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Scope of Responsibilities

Dante Guazzo joined NAI Northern California in August of 2011 as Vice President of Commercial Properties focusing on Leasing & Sales of Industrial and R&D.

1994-1999 Washington DC facility and property management for various REIT's including Prentiss Properties (now Brandywine REIT)

1999-2004, Mr. Guazzo relocated to San Francisco and began commercial brokerage with CB Richard Ellis specializing in Industrial Property in the East Bay representing clients such as: Eastman Kodak, Cadbury Schweppes, Cardinal Health, SBC Communications, Koch Skanska, Pulte Homes, Lennar Properties, Legacy Partners, Simeon Commercial Properties and AMB Property Crop.

2004-2010 Joined Cushman & Wakefield specialized in Commercial Properties and Land. There he represented Dow Chemical, Superior Court of California, Parker Hannifin Corp., Restoration Hardware, Phillips-Van Heusen, Air Liquide, Ryder Truck, Steelscape, DiCon Fiber Optics, Pulte Homes, KB Home, Panattoni Development, Fowler Property Acquisition, Venture Corp. ZKS Partners, Orton Development and the California cities of Richmond, Pinole and Hercules, among many other clients.

Mr. Guazzo excels in communication and presentation skills acquired through early career management positions then further developed by sale and lease negotiations while representing the interests of private and public companies as well as state and city governments.

Educational Background

BS, Political Science, George Washington University