





Theresa Amato

Licensed Director, Brokerage Support
Services

NAI Mertz

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Scope of Responsibilities

Theresa is an exceptional asset to NAI Mertz as a company as well as a partner to Scott Mertz, President and NAI Global Top Producer. A licensed brokerage assistant Theresa keeps the wheels greased and moving throughout the transaction cycle. She is well versed in customer relations, research, transaction management and marketing. Theresa is savvy and effectively interacts with attorneys, municipalities, tenants and landlords to assure negotiations progress, obstacles are removed, and client expectations are exceeded.

Background & Experience

The drive to succeed coupled with the tenacity to grow blended with an education in commercial real estate poised Theresa for the success she has realized to date and sets the stage for continued success on behalf of clients. Having started at NAI Mertz as an intern, progressing to a research assistant and evolving to a licensed brokerage assistant she has enjoyed the opportunity to grow with the company and to ascend to the highly specialized position she enjoys in support of the firm's top producer.

Clients repeatedly compliment Theresa's positive attitude and accessibility. While Scott Mertz is at times in meetings, clients know they can reach Theresa and that if she can't assist directly, she will get the response required. Theresa is an important part of the equation that keeps clients returning transaction after transaction.

In addition to her commercial real estate acumen, Theresa is proficient in Matterport, CoStar, Loopnet, InDesign, MS Office Suite, Dreamweaver, Photo Shop and Realnexus.

Educational Background

- Bachelor of Science in Business Administration with a Concentration in Real Estate from the Leon Hess Business School* and Kislak Real Estate Institute at Monmouth University, New Jersey

* The Leon Hess Business School is accredited by AACSB International — the Association to Advance Collegiate Schools of Business. AACSB accreditation is the hallmark of excellence in business education, and has been earned by less than five percent of the world's

business programs.

