



Andie Edmonds

Managing Partner | Principal Broker
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Scope of Responsibilities

An industry leader in innovative deal development, Andie Edmonds represents investment firms and high net worth investors with diverse geographic needs. She offers them a unique single point of contact to develop and manage multiple deals across the US. Through thoughtfully cultivated relationships, attentive communication, tenacious effort, and cutting-edge technology, Ms. Edmonds' clients experience optimized deal flow and returns.

Background & Experience

Andie Edmonds is Managing Partner at NAI Cascade Commercial Real Estate, one of the largest commercial real estate companies in Central Oregon and part of the NAI Global Network of Companies. A champion of transparent deal development and open-source technologies in commercial real estate, Ms. Edmonds provides comprehensive advisory services for commercial real estate investment firms and high net worth investors as their single point of contact. In this role, she coordinates the participants in all phases of the acquisition and disposition process - from market research through closing - across the United States. Ms. Edmonds' ability to uncover investment opportunities across the country through thoughtfully fostered relationships and cutting-edge technology streamlines the initial analysis, resulting in efficient asset review. Her tenacious effort and attentive communication ensure that, as deals move forward, all parties remain focused to optimize returns. Before opening NAI Cascade, Ms. Edmonds was a Broker at Fratzke Commercial Real Estate Advisors where she worked with landlords and tenants in the office and industrial sectors. Her expertise in negotiating leases with an eye on asset valuation led to her passion for investment sales. She developed her deep knowledge of the capital markets, first as a Stockbroker with Shearson Lehman Hutton (now Morgan Stanley) and later with Piper Jaffray (now UBS).

Professional Affiliations & Designations

Ms. Edmonds holds the prestigious CCIM Designation (Certified Commercial Investment Member), which represents proven expertise in financial, market, and investment analysis, through advanced course work and demonstrated extensive experience. She has served CCIM as the Oregon/SW Washington Chapter President, is currently the 1st Regional Vice President, and serves on multiple national committees.

Educational Background

Ms. Edmonds is a graduate of the University of Oregon, earning a Bachelor of Science in Business Administration - Finance, with a minor in Accounting and Real Estate. During college, she was an active member and officer of Chi Omega sorority.