



Drew Smith

Broker/Principal

NAI Business Properties

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Background & Experience

Mr. Smith entered the commercial real estate arena in 2004 when he joined NAI Business Properties. Formerly he was the General Manager of a regional transportation company in Colorado. During his tenure with this firm, he has represented both tenants and landlords in all aspects of leasing and brokerage. His clients range from large midwestern manufacturers to west coast distributors to Fortune 500 office users to local and national retailers. He has represented a number of national and regional companies including Alstom Power, Fiserv, RSC Equipment Rental, Conoco Phillips, Stillwater Mining, Merrill Lynch, David's Bridal, United States Postal Service, and St Vincent Healthcare. He currently represents property owners in Billings and represents client interests throughout the state of Montana. In 2009 Mr. Smith became a partner in NAI Business Properties. He formerly served on the board of the Downtown Billings Association and is currently serving on the City of Billings Parking Advisory Board, and is a member of the Billings Breakfast Exchange Club.

Educational Background

Mr. Smith has a bachelors degree in business administration from Boston College in Chestnut Hill, MA.

Significant Transactions

American Medical Response 20,000 SF Ashley Furniture 10,000 SF R Daniel Insurance 5,000 SF COR Enterprises 17,000 SF Jimmy John's 4,000 SF Carmike Cinemas 50,000 SF Merrill Lynch 3,000 SF AECOM 4000 SF Wal-Mart 40,000 SF Conoco Phillips 15,500 SF Fiserv 20,000 SF Anvil Corp 10,000 SF One Source Lighting 21,000 SF US Postal Service 4,000 SF RSC Equipment Rental - Site Acquisition US Census Bureau 6,200 SF Brilliant Products 21,000 SF Valley Federal Credit Union - Site acquisition Bartlett & West Engineers 3,500 SF