



Bob Swain

Partner

NAI Puget Sound Properties

425.586.5622

206.794.0443

bswain@nai-psp.com

Scope of Responsibilities

Mr. Swain is an expert in the industrial and flex markets in the Seattle MSA. His services in this market include tenant/buyer representation, corporate services Advisory, and landlord/seller representation.

Background & Experience

Since 1999, Bob Swain has been providing investment and location advice to owners and occupants of industrial, flex, and office properties in the City of Seattle, and is known as an expert in the neighboring areas outside of the downtown central business district.

His business practice also includes tenant representation and investment sales in other areas of the greater Puget Sound region, and he often brings in other experts within the company to ensure that his clients are provided the best representation possible.

With more than 25 years of experience working with large corporations, regional investors, government agencies, and family-owned portfolios & businesses, Bob has developed a reputation as a trusted real estate advisor that gives fully informed, data driven, honest, and straight-forward advice to his clients.

His clients have included a diverse group of both national and local companies, such as Lennox Industries, C.C. Filson, Stusser Electric/Consolidated Electrical Distributors, the Port of Seattle, Catholic Community Services, Principal Real Estate Advisors, Panattoni Development, Seattle Photonics, BTL Engineering, Specialty Bottle Company, Cooke Seafoods, the Steinberg Family, the Koki Family, the Hanauer Family, and many others.

Bob is a CCIM Designee ([Certified Commercial Investment Member](#)). CCIM's are recognized as leading experts in commercial investment real estate. The designation represents proven expertise in financial, market, and investment analysis, in addition to negotiation.

Bob and his wife live in Kenmore and have 3 adult children. He has been regularly active in his community over the years as a youth sports coach, former Board Director and President of the Northshore School Board, and a volunteer at his local parish. Outside of work Bob enjoys being with his family, playing beer league ice hockey and golf, reading, and playing the guitar.

Professional Affiliations & Designations

CCIM - Certified Commercial Investment Member

CBA - Commercial Brokers Association

WSCAR - Washington State Commercial Association of Realtors

NAIOP - Commercial Real Estate Development Association

Educational Background

B.A. Political Science, 1988, University of Washington

Graduate Studies, Political Science, 1989-1990, Washington State
University