



## Michael Bergman

Vice President Sales and Leasing  
NAI Bergman

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## Scope of Responsibilities

At NAI Bergman, Michael has wide-ranging experience, including retail, industrial, office, land and development transactions as well as tenant and owner representation. In addition, Michael provides receiver services for NAI Bergman. Published in several areas, he is the co-author of The Brokers Manual, a guide to tenant representation. Working closely with NAI Bergman's management, Michael is intricately involved in helping the office best service its customers on a global basis.

## Background & Experience

An attorney by training, and admitted to practice in Arizona, Michael has been involved in commercial real estate for over a decade in both Georgia and Ohio. Michael represents national shopping center owners, international retailers, large office owners, and office tenants. He has worked closely in numerous complex transactions that have proved successful. Currently, on the brokerage side, Michael is engaged in work involving student housing developers, national senior housing groups, regional breweries and restaurant groups, and several REIT's. Additionally, he has been working closely as Receiver with NAI Bergman's Management Team to stabilize several properties and optimize them for future ownership.

## Professional Affiliations & Designations

- Licensed Ohio Broker
- Member of the State Bar of Arizona
- Licensed Georgia Agent

## Educational Background

- Washington University in St. Louis, BSBA
- Emory School of Law, JD



### Significant Transactions

- 100 West Third Street – 100,000 SF – Pending Office Sale
- Tri-County Crossing – 146,667 SF – Retail Center Sale
- Tri-County Commons – 125,000 SF – Retail Center Sale
- 6290 Glenway Ave – 179,000 SF – Former Big Box Sale
- Lafayette Bloom School – 104,000 SF – Redevelopment Sale
- Park 50 – 90,000 SF – Flex Portfolio Sale
- Lafayette Bloom School – 104,004 SF – Multifamily Redevelopment
- 3500 Lumford – 80,000 SF – Multifamily Redevelopment
- Shoppes of Tylersville – 36,000 Retail